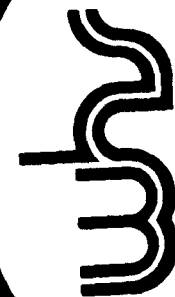
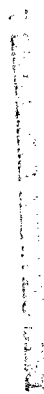
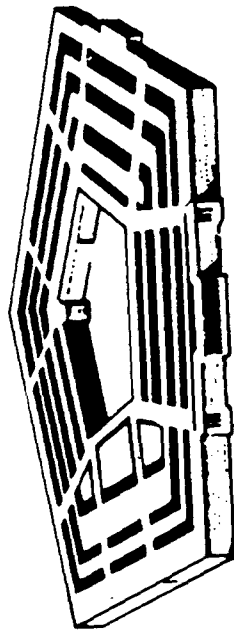
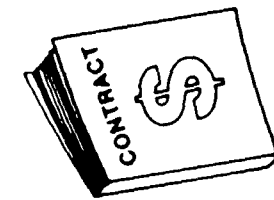
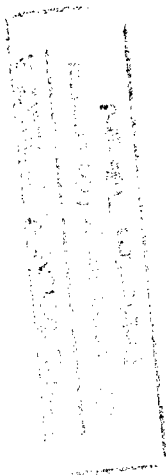




Department of Defense

# PRIME CONTRACT AWARDS

Fiscal Year 1996



DIRECTORATE FOR INFORMATION  
OPERATIONS AND REPORTS (DIOR)

19970624 013

# PRIME CONTRACT AWARDS

Fiscal Year 1996

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402-9371, Telephone: (202) 512-1800  
DTIC and NTIS identification number for this publication is DIOR/P03-96/02

## FOREWORD

*Prime Contract Awards* is published semiannually. This publication displays fiscal year 1996 and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

# TABLE OF CONTENTS

INTRODUCTION.....	PAGE 1
NOTES ON COVERAGE .....	1
AWARDS BY TYPE OF CONTRACTOR .....	3
Table 1 - Awards by Type of Contractor, According to Defense Component.....	5
Table 2 - Awards by Quarter and Type of Contractor, According to Defense Component.....	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions.....	9
Table 3 - Awards by Type of Contractor and Defense Component (by Fiscal Year) .....	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses.....	13
Table 4 - Reserved .....	
AWARDS BY PROCUREMENT PROGRAM .....	15
Table 5 - Awards to All Businesses and to Small Businesses, by Procurement Program.....	17
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program.....	19
Table 6 - Awards to All Businesses and to Small Businesses, by Procurement Program (by Fiscal Year).....	21
Table 6a - Awards by Procurement Program, According to Defense Component (by Fiscal Year).....	23
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION .....	29
Table 7 - Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component (by Fiscal Year).....	31
Table 8 - Awards for Research, Development, Test, and Evaluation by Procurement Program (by Fiscal Year).....	33

## TABLE OF CONTENTS (Concluded)

### PAGE

<b>AWARDS BY COMPETITION.....</b>	<b>35</b>
-----------------------------------	-----------

Chart IV - Percent Distribution of DoD Awards by Extent of Competed Procurement According to Defense Component.....	37
Table 9 - Awards by Extent of Competed Procurement, According to Defense Component.....	39
Table 10 - Awards by Solicitation Procedure, According to Extent of Competed Procurement.....	41
Table 11 - Reserved	
Table 12 - Reserved	
Table 13 - Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component.....	43
Table 14 - Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action.....	45
Table 15 - Reserved	

<b>AWARDS BY TYPE OF CONTRACT PRICING PROVISION.....</b>	<b>47</b>
--	-----------

Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component.....	49
Table 16 - Awards by Type of Contract Pricing Provision, According to Defense Component.....	51
Table 17 - Awards by Type of Contract Pricing Provision (by Fiscal Year) .....	55

<b>DOD SMALL BUSINESS SUBCONTRACTING PROGRAM .....</b>	<b>57</b>
--	-----------

<b>GLOSSARY OF TERMS .....</b>	<b>59</b>
--------------------------------	-----------

# INTRODUCTION

## Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1987 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

## Notes on Coverage

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary, pages 59 and 60. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments such as Navy shipyards, Army arsenals, and Air

Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary, page .

## Highlights

DoD procurement actions during FY 1996 totaled \$132,178,214 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 12,952,534
Work Outside United States	6,393,565
Educational and Nonprofit Institutions	3,287,418
Business Firms Inside United States	109,488,652
Tariff or Regulated Acquisitions	56,044
Total	\$132,178,214

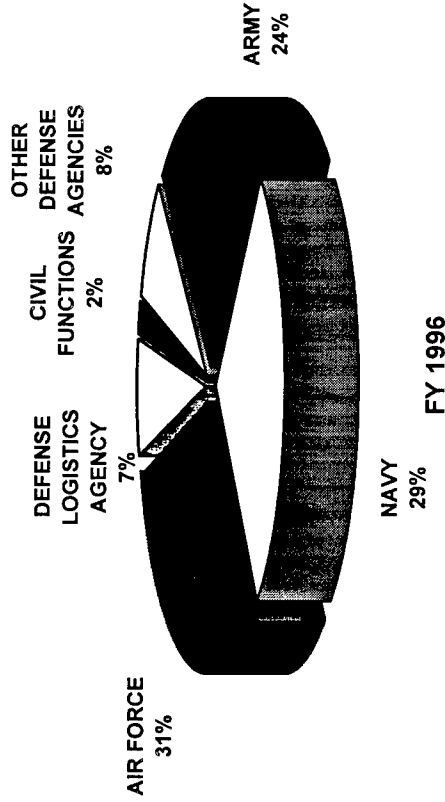
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$9,882 million as follows: Army, \$2,016 million; Navy \$1,114 million; Air Force \$6,598 million; Defense Logistics Agency, \$148 million, and Other Defense Agencies, \$7 million.

# AWARDS BY TYPE OF CONTRACTOR

## DoD Procurement by Type of Contractor

DoD procurement awards during FY 1996 (October 1995 through September 1996) totaled \$132,178 million. This was an increase of \$813 million (0.6 percent) from the \$131,365 million awarded during FY 1995. Contract awards to U.S. businesses for work inside the United States decreased by \$544 million. Awards to or through other Government Agencies increased by \$620 million, awards to educational and nonprofit institutions decreased by \$4 million, and awards for work outside the United States increased by \$749 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during FY 1996.



## Procurement Trends

DoD procurement decreased from \$156.5 billion in FY 1987 to \$139.3 billion in FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. Procurement during FY 1994 through FY 1996 showed a relatively constant amount of dollars awarded, less than a billion dollars of change over the three year period. The long term trend in prime contract awards is shown in Table 3, page 11.

## Small Business Performance

Small businesses received \$25,387 million during FY 1996, an increase of \$113 million from the \$25,274 million received during FY 1995. In FY 1996, small businesses received the largest percentage in the last ten years (23.2 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 4,507,354 procurement actions, or 59.2 percent of the total 7,532,792 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1987 through FY 1996.

**TABLE 1**  
**DoD Prime Contract Awards by Type of Contractor,**  
**According to Defense Component: FY 1996-FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 95-		Oct 94-		Oct 95-		Oct 94-		Oct 95-		Oct 94-	
	Sep 96	Sep 95	Sep 95	Sep 96	Sep 96	Sep 95	Sep 95	Sep 96	Sep 96	Sep 95	Sep 95	Sep 95
TOTAL C/ ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	\$132,178,214 12,622,451 119,555,763	\$131,364,903 13,812,949 117,551,954			\$31,177,345 1,865,533 29,311,791		\$29,258,372 2,263,936 26,994,436		\$37,687,014 2,321,182 35,365,832		\$41,199,526 3,056,193 38,143,333	
INTERAGENCY / FMS ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	12,952,534 1,122,336 11,830,199	12,332,208 1,378,065 10,954,144			2,879,734 303,245 2,576,489		2,392,474 340,859 2,051,616		2,135,840 321,363 1,814,478		2,644,110 420,244 2,223,867	
FOR WORK OUTSIDE U. S. D/ ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	6,393,565 682,320 5,711,246	5,644,982 761,884 4,883,098			2,126,673 218,514 1,908,159		1,735,358 226,866 1,508,492		1,348,995 121,458 1,227,537		1,202,897 179,848 1,023,048	
EDUCATIONAL + NONPROFIT INSTITUTIONS ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	3,287,418 107,990 3,179,429	3,291,404 113,225 3,178,179			819,360 27,030 792,330		921,660 26,589 895,071		918,999 10,415 908,584		1,062,103 20,572 1,041,531	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL) ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	109,488,652 10,653,762 98,834,890	110,032,612 11,436,080 98,596,533			25,305,706 1,270,893 24,034,813		24,155,177 1,615,920 22,539,257		33,279,973 1,864,740 31,415,233		36,287,879 2,432,992 33,854,887	
SMALL BUSINESS FIRMS ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	25,387,141 5,189,228 20,197,913	25,274,222 6,292,863 18,981,358			7,136,293 936,309 6,199,984		6,653,193 1,238,915 5,414,278		6,981,936 1,245,565 5,736,370		7,589,579 1,759,033 5,830,547	
OTHER BUSINESS FIRMS ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	84,101,511 5,464,533 78,636,978	84,758,391 5,203,216 79,555,174			18,169,413 334,585 17,834,829		17,501,984 377,005 17,124,979		26,298,037 619,174 25,678,863		28,698,299 673,959 28,024,340	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	23.2 48.7 20.4	23.0 54.7 19.3			28.2 73.7 25.8		27.5 76.7 24.0		21.0 66.8 18.3		20.9 72.3 17.2	

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports



**TABLE 1 (concluded)**  
**DoD Prime Contract Awards by Type of Contractor,**  
**According to Defense Component: FY 1996-FY 1995**<sup>A/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 95-	Oct 94-	Oct 95-	Oct 94-	Oct 95-	Oct 94-
	Sep 96	Sep 95	Sep 96	Sep 95	Sep 96	Sep 95
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$41,167,137	\$39,462,844	\$9,324,170	\$8,754,647	\$2,593,902	\$2,816,972
ACTIONS OVER \$25,000	2,086,047	2,386,094	2,098,918	2,118,716	248,064	318,161
	39,081,090	37,076,749	7,225,252	6,635,930	2,345,838	2,498,811
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	7,389,094	6,776,722	293,958	287,835	74,318	55,636
ACTIONS OVER \$25,000	344,874	447,947	97,000	107,222	26,236	30,068
	7,044,220	6,328,775	196,958	180,614	48,082	25,568
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	1,472,870	1,477,927	1,221,593	999,095	6,423	2,624
ACTIONS OVER \$25,000	304,975	307,574	30,981	36,898	8	3
	1,167,896	1,170,353	1,190,612	962,197	6,414	2,622
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,166,049	1,014,363	151,377	106,998	27,109	31,529
ACTIONS OVER \$25,000	41,893	38,389	7,497	6,176	3,106	7,644
	1,124,157	975,974	143,879	100,822	24,003	23,885
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	31,137,901	30,193,368	7,657,022	7,359,979	2,480,562	2,720,941
ACTIONS OVER \$25,000	1,393,083	1,591,721	1,963,220	1,967,681	213,223	274,204
	29,744,818	28,601,647	5,693,803	5,392,298	2,267,338	2,446,737
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	5,159,865	5,301,305	3,635,877	3,307,790	1,095,402	1,057,197
ACTIONS OVER \$25,000	1,012,244	1,194,739	1,185,985	1,227,044	169,823	225,223
	4,147,621	4,106,566	2,449,892	2,080,746	925,579	831,974
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	25,978,035	24,892,064	4,021,146	4,052,189	1,385,160	1,663,744
ACTIONS OVER \$25,000	380,838	396,982	777,235	740,637	43,400	48,981
	25,597,197	24,495,081	3,243,911	3,311,551	1,341,760	1,614,762
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	16.6	17.6	47.5	44.9	44.2	38.9
ACTIONS OVER \$25,000	72.7	75.1	60.4	62.4	79.6	82.1
	13.9	14.4	43.0	38.6	40.8	34.0

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 2**  
**DoD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1996 - FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1996	1995	1996	1995	1996	1995
<b>TOTAL</b>						
C/						
1st Qtr, Oct-Dec	\$132,178,214	\$131,364,903	\$31,177,345	\$29,258,372	\$37,687,014	\$41,199,526
2nd Qtr, Jan-Mar	9,702,803	16,398,043	3,019,374	4,811,072	2,897,178	3,570,637
3rd Qtr, Apr-Jun	27,996,415	33,234,454	8,096,582	7,693,000	3,639,538	10,168,789
4th Qtr, Jul-Sep	40,142,368	25,522,249	6,473,491	6,416,940	13,447,528	8,225,045
INTERAGENCY / FMS	54,336,628	56,210,157	13,587,898	10,337,359	17,702,770	19,235,055
1st Qtr, Oct-Dec	12,952,534	12,332,208	2,879,734	2,392,474	2,135,840	2,644,110
2nd Qtr, Jan-Mar	739,162	1,247,090	438,792	342,915	134,919	182,192
3rd Qtr, Apr-Jun	1,530,207	2,604,389	565,801	511,541	243,832	783,108
4th Qtr, Jul-Sep	6,441,482	2,849,149	484,937	636,138	912,794	431,690
FOR WORK OUTSIDE U. S. D/	4,241,682	5,631,579	1,390,205	901,879	844,295	1,247,120
1st Qtr, Oct-Dec	6,393,565	5,644,982	2,126,673	1,735,358	1,348,995	1,202,897
2nd Qtr, Jan-Mar	567,776	1,065,850	272,180	334,893	98,252	247,862
3rd Qtr, Apr-Jun	1,086,744	832,467	401,284	241,649	81,421	199,888
4th Qtr, Jul-Sep	1,493,848	1,208,908	414,680	363,168	235,416	221,757
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,245,198	2,537,758	1,038,530	795,649	933,905	533,389
1st Qtr, Oct-Dec	3,287,418	3,291,404	819,360	921,660	918,999	1,062,103
2nd Qtr, Jan-Mar	311,489	467,571	156,019	203,744	99,291	65,349
3rd Qtr, Apr-Jun	662,055	907,519	224,167	262,523	149,880	224,675
4th Qtr, Jul-Sep	1,160,464	715,114	200,081	205,558	89,528	286,191
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	1,153,411	1,201,199	239,092	249,835	580,300	485,888
1st Qtr, Oct-Dec	109,488,652	110,032,612	25,305,706	24,155,177	33,279,973	36,287,879
2nd Qtr, Jan-Mar	8,077,612	13,609,909	2,147,789	3,923,948	2,564,382	3,074,994
3rd Qtr, Apr-Jun	24,701,906	28,881,470	6,892,752	6,671,341	3,163,349	8,960,215
4th Qtr, Jul-Sep	31,036,372	20,738,683	5,365,184	5,203,408	12,209,502	7,285,266
SMALL BUSINESS FIRMS	45,672,762	46,802,550	10,899,981	8,356,480	15,342,740	16,967,404
1st Qtr, Oct-Dec	25,387,141	25,274,222	7,136,293	6,653,193	6,981,936	7,589,579
2nd Qtr, Jan-Mar	2,494,954	3,339,177	670,666	955,301	688,792	814,694
3rd Qtr, Apr-Jun	5,221,758	5,462,256	1,479,593	1,418,704	621,164	1,665,886
4th Qtr, Jul-Sep	11,680,619	5,415,268	1,437,669	1,426,670	2,048,231	1,563,778
OTHER BUSINESS FIRMS	84,101,511	11,057,520	3,548,364	2,852,518	3,623,748	3,545,222
1st Qtr, Oct-Dec	5,582,657	84,758,391	18,169,413	17,501,984	26,298,037	28,698,299
2nd Qtr, Jan-Mar	19,480,148	10,270,732	1,477,123	2,968,647	1,875,590	2,260,300
3rd Qtr, Apr-Jun	25,046,562	23,419,213	5,413,159	5,252,638	2,542,185	7,294,329
4th Qtr, Jul-Sep	33,992,143	15,323,415	3,927,515	3,776,738	10,161,271	5,721,489
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	23.2	35,745,030	7,351,617	5,503,961	11,718,992	13,422,183
1st Qtr, Oct-Dec	30.9	23.0	28.2	27.5	21.0	20.9
2nd Qtr, Jan-Mar	21.1	24.5	31.2	24.3	26.9	26.5
3rd Qtr, Apr-Jun	19.3	18.9	21.5	21.3	19.6	18.6
4th Qtr, Jul-Sep	25.6	26.1	26.8	27.4	16.8	21.5
		23.6	32.6	34.1	23.6	20.9

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 2 (concluded)**  
**DoD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1996 - FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1996	1995	1996	1995	1996	1995
<b>TOTAL</b>	\$41,167,137	\$39,462,844	\$9,324,170	\$8,754,647	\$2,593,902	\$2,816,972
1st Qtr, Oct-Dec	743,675	4,809,152	1,265,773	1,554,322	485,068	564,388
2nd Qtr, Jan-Mar	10,878,405	9,997,502	2,264,006	2,297,557	628,333	628,077
3rd Qtr, Apr-Jun	15,548,879	6,448,697	2,066,326	2,086,592	478,231	563,502
4th Qtr, Jul-Sep	13,996,178	18,507,489	3,727,364	2,816,074	1,007,779	1,033,005
<b>INTERAGENCY / FMS</b>	7,389,094	6,776,722	293,958	287,835	74,318	55,636
1st Qtr, Oct-Dec	112,205	652,817	36,654	50,366	9,082	8,952
2nd Qtr, Jan-Mar	645,561	1,222,271	41,047	43,253	15,389	11,757
3rd Qtr, Apr-Jun	4,931,573	1,635,404	73,695	102,501	15,081	12,183
4th Qtr, Jul-Sep	1,699,755	3,266,230	142,763	95,714	34,765	22,744
<b>FOR WORK OUTSIDE U. S. D/</b>	1,472,870	1,477,927	1,221,593	999,095	6,423	2,624
1st Qtr, Oct-Dec	12,967	115,667	167,499	363,234	1,314	186
2nd Qtr, Jan-Mar	393,595	275,547	166,579	78,228	1,867	493
3rd Qtr, Apr-Jun	285,951	201,381	484,567	376,301	1,710	1,327
4th Qtr, Jul-Sep	780,357	885,331	422,947	183,334	2,531	3,273
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	1,166,049	1,014,363	151,377	106,998	27,109	31,529
1st Qtr, Oct-Dec	12,747	146,184	27,675	26,403	3,239	3,136
2nd Qtr, Jan-Mar	203,868	355,410	30,532	25,507	5,610	8,612
3rd Qtr, Apr-Jun	781,085	33,615	45,521	9,084	9,084	7,282
4th Qtr, Jul-Sep	168,349	367,825	47,648	19,473	9,175	12,495
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	31,137,901	30,193,368	7,657,022	7,359,979	2,480,562	2,720,941
1st Qtr, Oct-Dec	605,757	3,894,486	1,033,799	1,114,098	469,740	550,536
2nd Qtr, Jan-Mar	9,634,981	7,843,919	2,045,799	2,150,593	605,112	601,900
3rd Qtr, Apr-Jun	9,550,077	4,466,959	1,462,843	1,576,014	445,702	573,934
4th Qtr, Jul-Sep	11,347,086	13,988,004	3,114,581	2,519,274	960,007	994,570
<b>SMALL BUSINESS FIRMS</b>	5,159,865	5,301,305	3,635,877	3,307,790	1,095,402	1,057,197
1st Qtr, Oct-Dec	125,594	637,261	566,883	536,988	228,188	203,053
2nd Qtr, Jan-Mar	1,621,141	991,650	866,249	794,542	279,185	217,498
3rd Qtr, Apr-Jun	1,182,066	991,784	825,544	874,994	205,232	267,718
4th Qtr, Jul-Sep	2,231,064	2,680,610	1,377,200	1,101,266	382,797	368,928
<b>OTHER BUSINESS FIRMS</b>	25,978,035	24,892,064	4,021,146	4,052,189	1,385,160	1,663,744
1st Qtr, Oct-Dec	480,163	3,257,225	466,916	577,110	241,552	347,483
2nd Qtr, Jan-Mar	8,013,840	6,852,269	1,179,550	1,356,051	325,927	384,402
3rd Qtr, Apr-Jun	8,368,011	3,475,176	1,637,298	701,020	240,470	306,216
4th Qtr, Jul-Sep	9,116,022	11,307,594	1,737,381	1,418,008	577,210	625,643
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	16.6	17.6	47.5	44.9	44.2	38.9
1st Qtr, Oct-Dec	20.7	16.4	54.8	48.2	48.6	36.9
2nd Qtr, Jan-Mar	16.8	12.6	42.3	36.9	46.1	36.1
3rd Qtr, Apr-Jun	12.4	22.2	56.4	55.5	46.0	46.6
4th Qtr, Jul-Sep	19.7	19.2	44.2	43.7	39.9	37.1

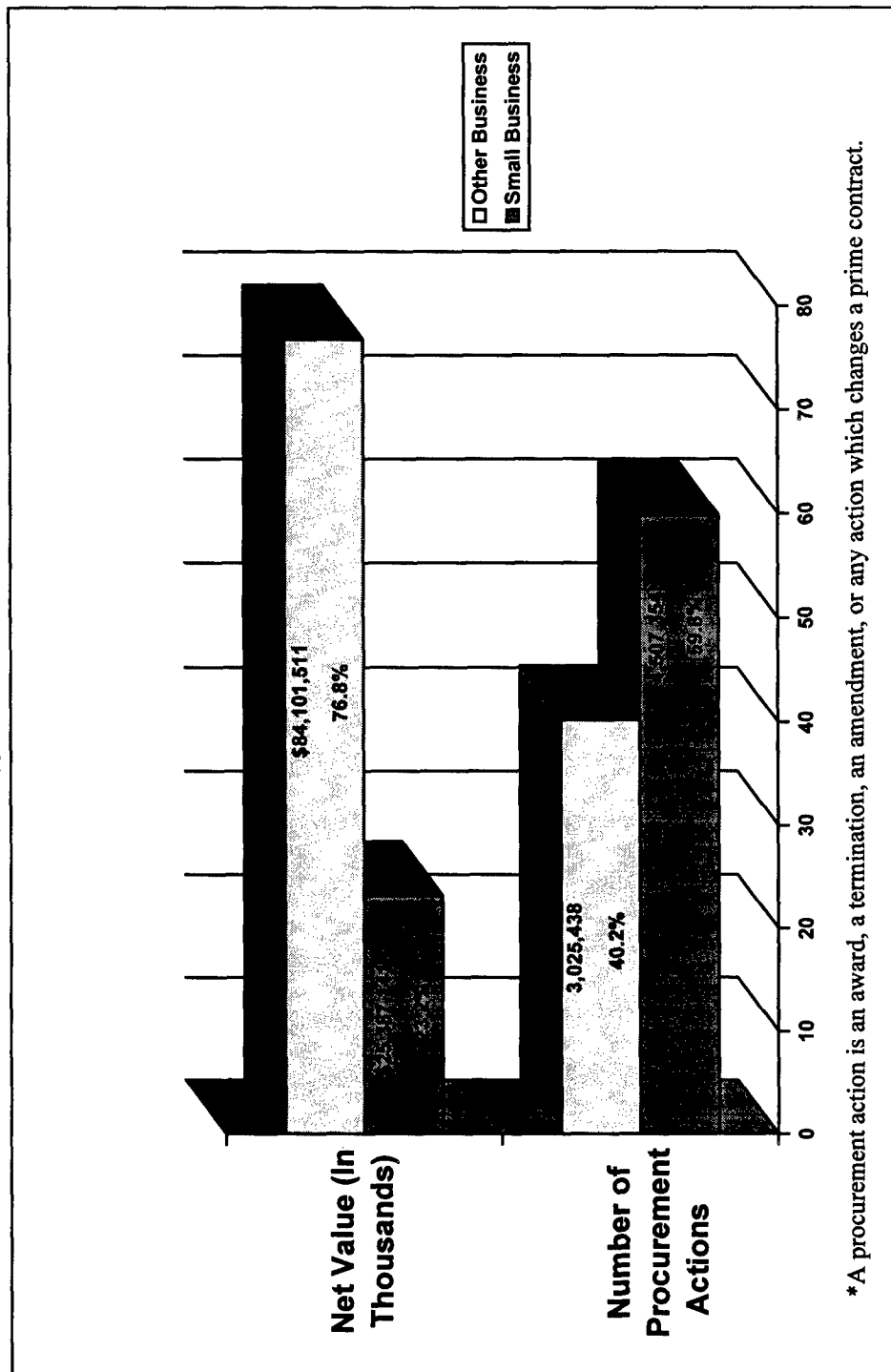
NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

# Chart I

## Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

Fiscal Year 1996



**TABLE 3**  
**DoD Prime Contract Awards by Type of Contractor**  
**and Defense Component: FY 1996 - FY 1987<sup>A/</sup>**

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987
<b>TOTAL B/</b>	\$132,178	\$131,365	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508
Army	31,177	29,258	29,336	31,295	30,889	36,890	33,333	31,979	32,846	36,800
Navy	37,687	41,200	39,418	41,561	43,156	45,846	46,945	47,831	47,974	54,974
Air Force	41,167	39,463	41,949	42,708	40,523	48,214	46,902	43,915	46,633	47,305
Defense Logistics Agency	9,324	8,755	9,623	9,773	8,490	13,331	11,120	10,923	11,166	11,229
Civil Functions	2,594	2,817	2,717	2,560	2,818	2,332	2,122	1,495	1,981	1,981
Other Defense Agencies	10,229	9,873	9,176	10,411	10,421	4,241	4,250	3,200	2,696	4,220
<b>INTERAGENCY/FMS</b>	12,953	12,332	11,098	12,864	9,577	11,948	9,964	9,579	8,919	8,809
Army	2,880	2,392	2,995	4,932	2,856	4,193	2,281	1,679	1,789	1,900
Navy	2,136	2,644	2,174	2,497	2,722	3,033	2,948	3,416	3,193	3,546
Air Force	7,389	6,777	5,529	5,096	3,669	4,341	4,378	4,147	3,493	2,729
Defense Logistics Agency	294	288	252	196	196	196	134	218	251	326
Civil Functions	74	56	61	59	56	66	64	72	72	73
Other Defense Agencies	180	175	86	84	105	119	159	79	121	236
<b>FOR WORK OUTSIDE U. S. C/</b>	6,394	5,645	5,602	5,826	5,941	9,178	7,149	6,381	8,149	8,863
Army	2,127	1,735	1,554	1,834	1,820	2,253	2,280	2,331	3,082	3,423
Navy	1,273	1,278	1,273	1,175	1,702	1,944	1,702	1,287	1,452	1,452
Air Force	1,473	1,478	1,420	1,562	1,702	2,333	1,570	1,412	1,922	2,307
Defense Logistics Agency	1,222	1,993	1,291	1,521	1,933	2,333	1,570	1,412	1,583	1,571
Civil Functions	111	111	111	110	112	112	110	112	112	112
Other Defense Agencies	217	227	153	191	135	265	142	138	20	84
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	3,287	3,291	3,315	3,444	3,438	3,646	3,530	3,272	3,469	3,495
Army	819	922	897	759	698	634	443	423	440	474
Navy	919	1,062	1,093	866	831	837	837	952	1,081	1,081
Air Force	1,166	1,014	1,045	1,463	1,426	1,576	1,781	1,605	1,614	1,595
Defense Logistics Agency	151	107	107	105	109	195	110	115	89	100
Civil Functions	27	32	24	27	23	21	26	19	42	33
Other Defense Agencies	205	155	149	344	316	387	332	159	142	212
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	109,489	110,033	112,013	116,007	117,151	125,878	123,821	120,003	130,815	135,340
Army	25,306	24,155	23,715	23,614	25,330	29,612	28,127	27,442	27,534	31,003
Navy	33,280	36,288	34,977	37,241	38,235	39,610	41,717	42,176	50,054	48,944
Air Force	31,138	30,193	33,948	39,980	39,721	40,349	39,039	36,949	39,601	40,615
Defense Logistics Agency	7,657	7,360	7,972	7,923	7,277	10,606	9,303	9,177	9,244	9,232
Civil Functions	2,481	2,721	2,614	2,458	2,723	2,233	2,018	1,434	2,035	1,859
Other Defense Agencies	9,627	9,315	8,787	9,792	9,865	3,469	3,616	2,824	2,547	3,887
<b>SMALL BUSINESS FIRMS</b>	25,387	25,274	24,805	24,872	23,989	25,936	23,956	22,772	25,229	26,624
Army	7,136	6,653	6,403	6,423	6,131	6,717	5,771	5,137	6,462	7,522
Navy	6,982	7,590	7,195	7,152	7,620	7,876	7,673	7,698	8,157	7,745
Air Force	5,160	5,301	5,169	5,302	4,665	5,343	5,170	4,583	5,169	5,361
Defense Logistics Agency	3,636	3,308	3,518	3,556	2,951	4,383	3,913	4,219	3,990	4,162
Civil Functions	1,095	1,057	1,080	1,909	1,043	4,935	3,821	4,682	3,979	1,050
Other Defense Agencies	1,378	1,365	1,442	1,516	1,569	683	607	453	472	1,784
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	23.2 %	23.0 %	22.1 %	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %
Army	28.2	27.5	27.0	27.2	24.2	22.7	20.5	18.7	23.5	24.3
Navy	21.0	20.9	20.6	19.2	20.0	19.9	18.4	18.3	16.3	15.8
Air Force	16.6	17.6	15.2	15.2	13.8	13.2	13.2	12.4	13.2	13.2
Defense Logistics Agency	47.5	44.9	44.1	44.9	40.5	41.3	42.1	46.0	43.2	45.1
Civil Functions	44.2	38.9	41.3	37.0	38.3	41.9	40.7	47.6	48.1	56.5
Other Defense Agencies	14.3	14.7	16.4	15.5	15.9	19.7	16.8	16.0	20.1	21.3

<sup>A/</sup> For definitions and coverage, see notes on coverage.

<sup>B/</sup> Commencing with FY 1989, the total includes tariff. Regulated Acquisitions not included elsewhere in this table.

<sup>C/</sup> Includes foreign firms for performance in U.S.

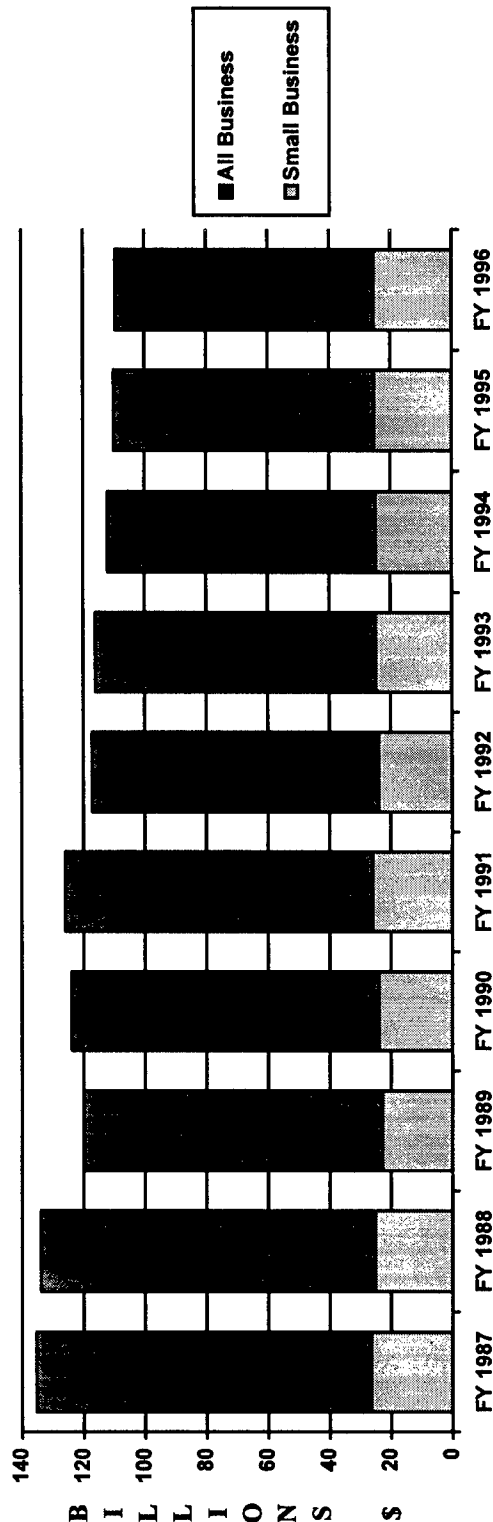
\* Less than \$500,000.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

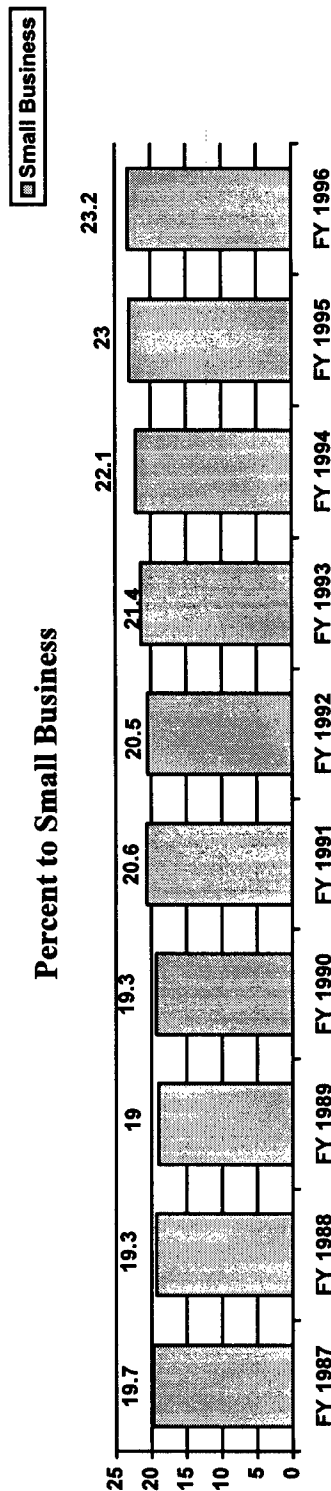
# Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1987 - 1996

Net Value of Awards



Percent to Small Business



## AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for FY 1996 and FY 1995, and in Table 6, page 21, for FY 1987 through FY 1996. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1987 through FY 1996.

Total DoD procurement from U.S. businesses for work performed in the United States during the FY 1996 totaled \$109,489 million; \$544 million (0.5 percent) less than FY 1995. A comparison of FY 1996 totals shows a decrease in the Major Hard Goods Category and All Other Categories, with an increase in Services.

The largest decreases in the procurement programs were in Ships, \$2,044 million; All Actions of \$25,000 or less, \$842 million; and Electronics and Communication Equipment, \$800 million. The increasing use of the Government Purchase Card, which is not reported in the Defense Contract Action Data System, is the primary reason for the decline in the number of actions of \$25,000 or less. The programs with the largest increases were Airframes and Related Assemblies and Spares, \$2,221 million; Combat Vehicles, \$613 million; and Services, \$576 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses by procurement program for FY 1996 and FY 1995.

**TABLE 5**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1996 - FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1995 - September 1996			October 1994 - September 1995		
	T O T A L		SMALL BUSINESS	T O T A L		SMALL BUSINESS
	Amount	%	Amount	Amount	%	Amount
TOTAL /C	(1)	(2)	(3)	(1)	(2)	(3)
INTERAGENCY/FMS	\$132,178,214			\$131,364,903		
FOR WORK OUTSIDE U. S. D/	12,952,534			12,332,208		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	6,393,565			5,644,982		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	3,287,418			3,291,404		
MAJOR HARD GOODS (SUB-TOTAL)	109,488,652	100.0	\$25,387,141	110,032,612	100.0	\$25,274,222
AIRCRAFT (SUB-TOTAL)	55,055,087	50.3	5,174,151	56,016,319	50.9	4,948,453
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	20,322,891	18.6	1,027,173	18,783,404	17.1	895,753
AIRCRAFT ENGINES AND RELATED SPARES	14,673,931	13.4	370,048	12,452,484	11.3	311,710
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	2,623,116	2.4	163,000	2,886,180	2.6	144,953
MISSILE AND SPACE SYSTEMS	3,025,844	2.8	434,125	3,444,740	3.1	439,090
SHIPS	10,236,032	9.4	856,529	10,551,238	9.6	759,092
TANK-AUTOMOTIVE (SUB-TOTAL)	7,061,831	6.5	653,051	9,105,634	8.3	804,967
COMBAT VEHICLES	2,693,528	2.5	342,693	2,070,787	1.9	311,307
NON-COMBAT VEHICLES	1,743,088	1.6	142,303	1,130,174	1.0	115,004
WEAPONS	1,357,452	1.2	136,112	1,368,214	1.2	147,635
AMMUNITION	1,879,899	1.7	315,548	1,833,223	1.7	189,022
ELECTRONICS AND COMMUNICATION EQUIPMENT	11,503,654	10.5	1,843,045	12,303,818	11.2	1,840,677
SERVICES	19,164,182	17.5	5,642,358	18,588,503	16.9	5,275,832
ALL OTHER (SUB-TOTAL)	35,269,383	32.2	14,570,632	35,427,790	32.2	15,049,937
SUBSISTENCE	1,577,512	1.4	316,413	1,837,109	1.7	401,095
TEXTILES, CLOTHING AND EQUIPAGE	756,874	0.7	492,873	707,259	0.6	390,733
FUELS + LUBRICANTS (SUB-TOTAL)	2,735,817	2.5	992,199	2,593,892	2.4	730,912
PETROLEUM	2,588,515	2.4	940,483	2,394,392	2.2	658,856
OTHER FUELS + LUBRICANTS	139,895	0.1	51,744	187,429	0.2	64,130
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	7,407	*	27-	12,071	*	7,926
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	8,323,726	7.6	2,619,998	7,936,844	7.2	2,409,382
BUILDING SUPPLIES	16,728	*	8,588	40,513	*	18,595
TRANSPORTATION EQUIPMENT	500	*	266	601	*	601
PRODUCTION EQUIPMENT	154,388	0.1	41,917	166,392	0.2	53,255
CONSTRUCTION EQUIPMENT	15,438	0.1	9,793	17,624	0.2	11,556
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	539,304	0.5	121,176	233,233	0.2	60,763
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	10,738	*	6,309	33,738	*	10,691
MATERIALS HANDLING EQUIPMENT	46,847	*	4,834	33,738	*	10,691
ALL OTHER SUPPLIES + EQUIPMENT	7,537,383	6.9	2,383,925	7,423,099	6.8	2,234,855
CONSTRUCTION	11,221,591	10.3	4,959,920	10,856,606	9.9	4,824,954
ALL ACTIONS OF \$25,000 OR LESS	10,653,922	9.7	5,189,228	11,496,080	10.5	6,292,863

A/ For definitions and coverage, see notes on coverage.  
B/ Percentage of small business' firms (column 3) to all business firms for work in the U. S. (column 1).  
C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.  
D/ Includes foreign firms for performance in U.S.  
\* Less than 0.05 percent.

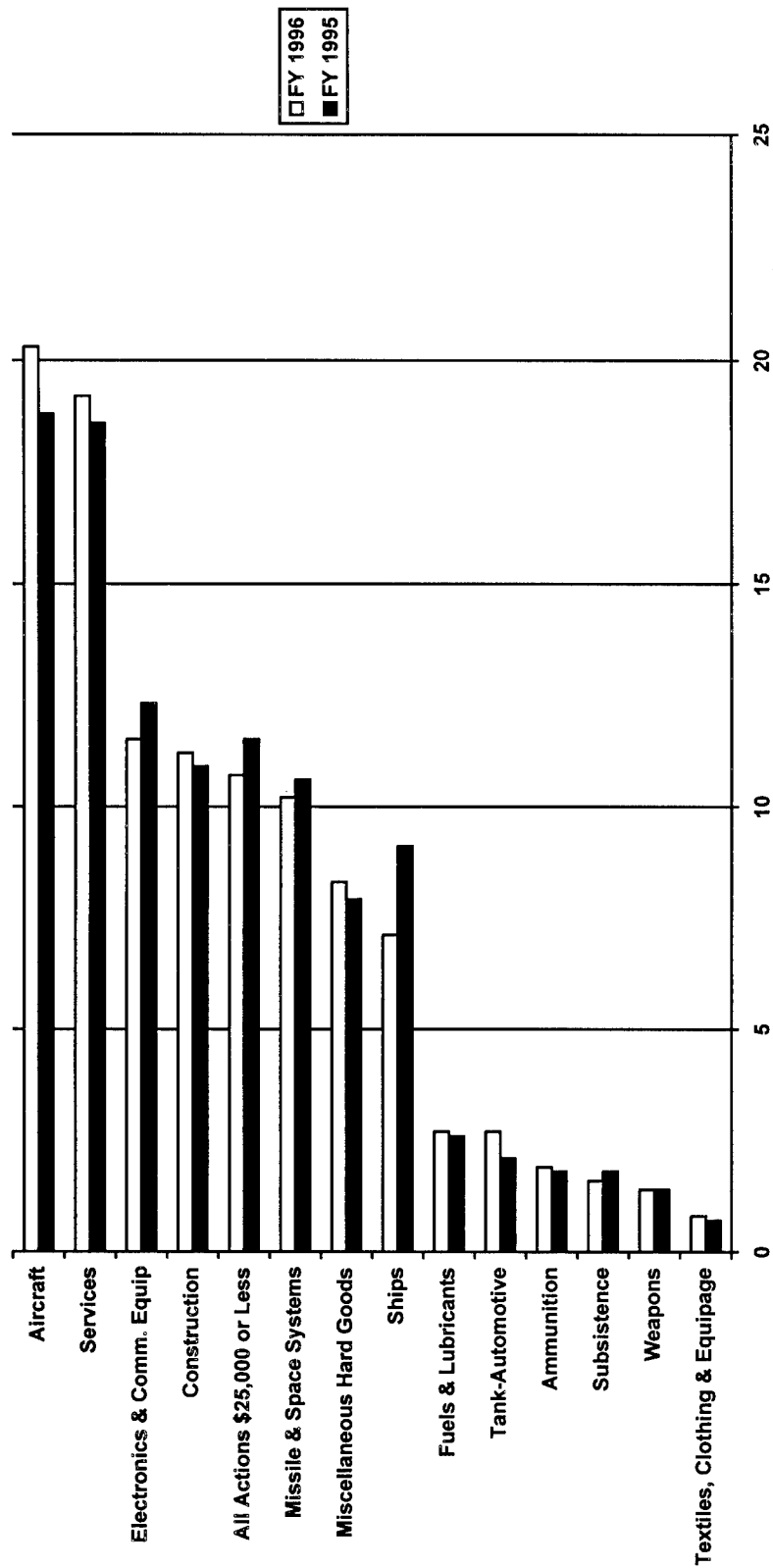
Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports



# Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,  
by Procurement Program: FY 1996 and FY 1995

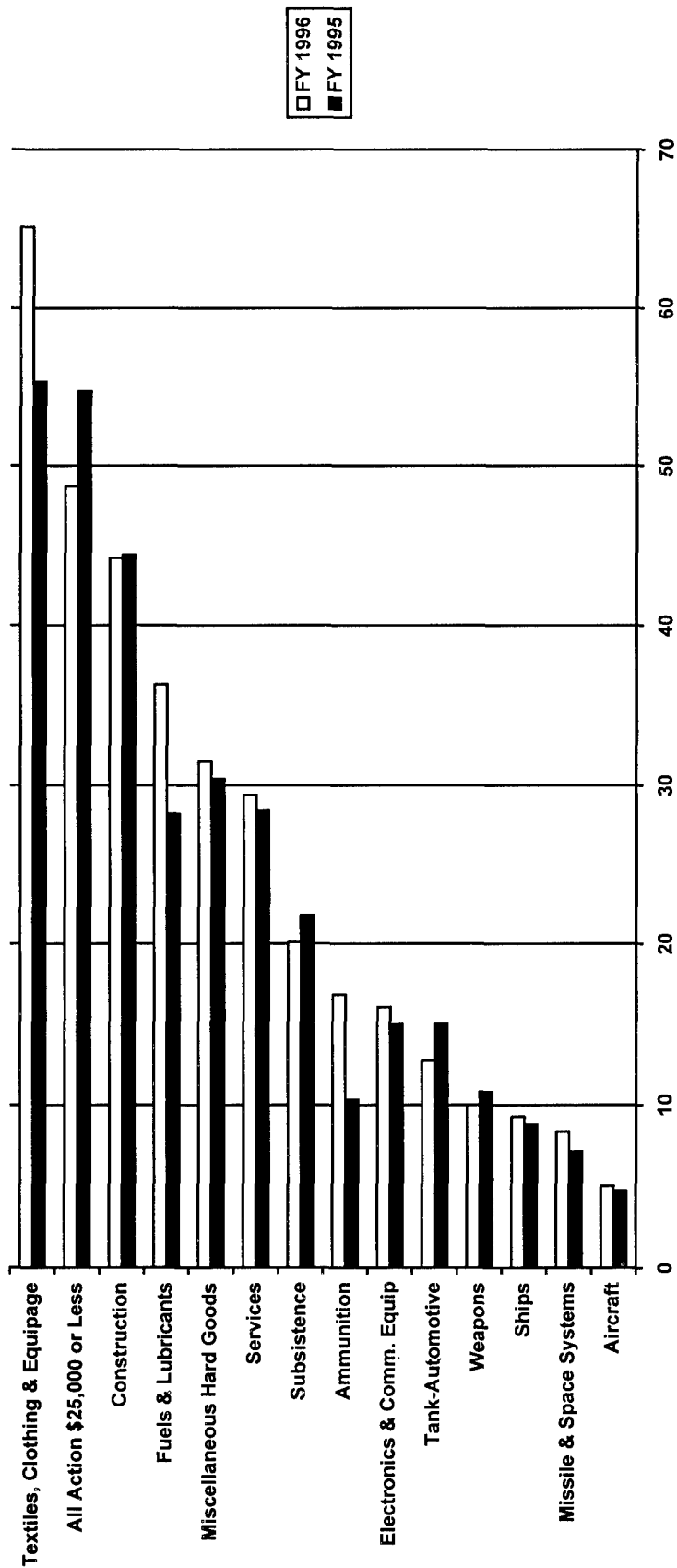
Net Value to All Businesses  
(in Billions \$)



# Chart III (concluded)

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,  
by Procurement Program: FY 1996 and FY 1995

Percent to Small Businesses



**TABLE 6**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1996 - FY 1992 <sup>A/</sup>**

PROCUREMENT PROGRAM	NET VALUE (\$ 0 0 0 )					PERCENT				
	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY '96	FY '95	FY '94	FY '93	FY '92
TOTAL B/ INTERAGENCY/FNS FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$132,178,214 12,952,534 6,393,565 3,287,418	\$131,364,903 12,332,208 5,644,982 3,291,404	\$132,219,300 11,097,605 5,602,092 3,315,355	\$138,307,134 12,863,802 5,826,463 3,443,799	\$136,296,711 9,576,847 5,941,341 3,438,236					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	109,488,652	110,032,612	112,013,450	116,007,150	117,150,787	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	55,055,887	56,016,319	59,242,008	64,545,052	67,052,198	50.3	50.9	52.9	55.6	57.2
Aircraft	20,342,832	10,593,238	25,487,249	22,133,997	24,969,254	18.6	17.1	21.0	19.8	20.5
Missile and Space Systems	17,081,831	19,101,238	16,832,228	12,138,968	13,302,239	9.3	9.6	10.3	10.5	11.2
Ships	2,693,528	2,070,787	2,383,673	2,355,113	2,525,813	2.5	2.3	2.6	2.8	2.9
Tank-Automotive	1,357,522	1,368,214	1,024,736	1,218,560	1,418,550	1.2	1.2	1.3	1.0	1.0
Weapons	1,879,899	1,833,223	1,467,799	1,218,560	1,418,550	1.7	1.7	1.3	2.3	2.8
Ammunition	11,503,454	12,303,818	12,441,000	14,212,080	14,235,413	10.5	11.2	11.1	12.3	12.2
Electronics and Communications Equip.	19,164,182	18,588,503	17,663,185	17,514,588	17,330,305	17.5	16.9	15.8	15.1	14.8
SERVICES	35,269,383	35,427,790	35,108,257	33,947,511	32,768,284	32.2	32.2	31.3	29.3	28.0
ALL OTHER (SUBTOTAL)	1,577,312	1,831,109	1,513,081	1,741,204	1,497,948	1.4	1.7	1.4	1.5	1.3
Substance	2,736,874	2,593,892	3,374,005	9,203,700	2,767,897	0.7	0.6	0.5	0.5	0.6
Fuels and Lubricants	10,283,726	7,836,844	6,329,222	7,500,406	7,441,649	7.6	7.2	5.7	6.5	6.4
Construction	10,283,726	10,836,806	11,375,622	8,790,497	8,250,531	10.2	9.9	10.3	7.6	7.0
All Actions of \$25,000 or Less	10,653,521	11,496,080	11,745,622	12,137,794	12,163,540	9.7	10.4	10.3	10.5	10.4
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	25,387,141	25,274,222	24,805,355	24,871,687	23,988,906	23.2	23.0	22.1	21.4	20.5
MAJOR HARD GOODS (SUBTOTAL)	5,174,151	4,948,453	4,627,359	5,257,649	5,417,521	9.4	8.8	7.8	8.1	8.1
Aircraft	1,027,173	895,753	880,059	931,255	832,537	5.1	4.8	3.7	4.1	3.5
Missile and Space Systems	836,529	759,092	761,273	773,104	792,500	8.4	7.2	6.6	6.4	6.0
Ships	633,051	804,967	678,043	914,784	1,069,973	9.2	8.8	9.9	10.2	13.0
Tank-Automotive	342,993	311,307	290,855	344,394	427,519	12.7	15.0	12.2	14.6	15.7
Weapons	195,512	147,655	147,588	165,947	185,731	10.0	10.8	14.4	13.6	13.1
Ammunition	1,843,045	183,027	1,725,097	347,837	386,706	16.8	10.3	9.8	12.8	11.9
Electronics and Communications Equip.	5,642,358	5,275,832	4,701,959	4,709,237	4,419,784	29.4	28.4	26.6	26.9	25.5
SERVICES	14,570,632	15,049,937	15,476,036	14,904,801	14,151,600	41.3	42.5	44.1	43.9	43.2
ALL OTHER (SUBTOTAL)	316,413	401,095	428,085	464,125	415,161	20.1	21.8	28.3	26.7	27.7
Substance	492,873	390,733	393,379	342,344	332,796	65.1	55.2	69.2	59.7	51.5
Fuels and Lubricants	992,199	730,912	1,024,691	1,157,698	835,273	36.3	28.2	36.3	36.1	30.2
Miscellaneous Hard Goods	2,619,998	2,409,382	2,153,722	2,128,998	2,001,855	31.5	30.4	34.0	28.4	26.9
Construction	4,959,920	4,824,954	5,124,832	4,315,403	4,151,627	44.2	44.4	44.3	49.1	50.3
All Actions of \$25,000 or Less	5,189,228	6,292,863	6,351,327	6,496,322	6,414,889	48.7	54.7	54.1	53.5	52.7

A/ For definitions and coverage, see notes on coverage.  
B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.  
C/ Includes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 6 (concluded)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1991 - FY 1987 <sup>A/</sup>**

PROCUREMENT PROGRAM	N E T V A L U E ( \$ O O O )					P E R C E N T				
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87
TOTAL B/ INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$150,855,269 11,947,932 9,178,174 3,645,617	\$144,672,473 9,964,253 7,149,132 3,529,523	\$139,343,457 9,579,291 6,380,922 3,272,473	\$151,352,713 8,919,370 8,149,175 3,469,352	\$156,507,586 8,808,963 8,863,365 3,494,958					
BUSINESS FIRMS TOTAL	125,878,379	123,820,831	120,002,855	130,814,816	135,340,300	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	79,120,269	79,917,592	85,856,513	93,015,159	58.9	63.9	66.6	65.6	68.7
Aircraft	23,537,167	23,594,463	24,225,694	24,978,320	27,683,991	18.8	19.4	20.2	19.1	20.5
Missile and Space Systems	12,331,898	17,136,849	18,735,096	19,693,980	19,781,484	13.0	13.8	15.6	15.1	14.6
Ships	9,313,719	10,303,581	9,596,142	13,716,230	11,474,728	7.4	8.3	8.0	10.5	8.5
Tank-Automotive	4,322,993	3,322,970	3,821,233	3,927,925	4,853,662	3.4	2.7	3.2	3.0	3.6
Weapons	1,717,428	1,842,130	1,518,643	1,667,409	2,098,819	1.3	1.5	1.3	1.3	1.6
Ammunition	3,564,703	4,032,453	3,900,238	4,119,354	4,555,004	2.8	3.3	3.3	3.1	3.4
Electronics and Communications Equip.	15,219,506	18,487,823	18,120,546	17,753,289	22,567,471	12.1	14.9	15.1	13.6	16.7
SERVICES	16,937,287	14,637,670	11,708,407	12,029,739	11,044,330	13.5	11.8	9.8	9.2	8.2
ALL OTHER (SUBTOTAL)	34,813,678	30,062,892	28,376,856	32,928,564	31,280,811	27.7	24.3	23.6	25.2	23.1
Subsistence	2,243,209	1,605,594	1,265,301	1,259,007	1,178,445	1.8	1.3	1.1	1.0	0.9
Textiles, Clothing, and Equipage	1,332,714	744,857	859,377	1,150,449	985,334	1.1	0.6	0.7	0.7	0.7
Fuels and Lubricants	3,680,214	3,721,388	3,472,305	3,572,185	3,037,834	2.9	3.0	2.9	2.5	2.2
Miscellaneous Hard Goods	7,820,572	5,929,260	7,752,894	7,453,592	8,885,244	6.1	5.7	5.9	6.4	6.4
Construction	8,386,592	5,929,260	7,752,894	8,066,564	8,885,244	6.1	5.7	5.9	6.4	6.4
All Actions of \$25,000 or Less	11,350,392	11,127,661	8,345,317	11,414,967	11,182,888	9.0	9.0	7.0	8.7	8.2
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.	25,936,484	23,955,745	22,771,551	25,228,786	26,624,157	20.6	19.3	19.0	19.3	19.7
MAJOR HARD GOODS (SUBTOTAL)	5,788,734	6,102,841	5,688,817	5,854,002	7,145,431	7.8	7.7	7.1	6.8	7.7
Aircraft	1,144,071	1,082,380	1,110,770	1,119,120	1,310,550	4.8	4.5	4.6	4.5	4.7
Missile and Space Systems	68,150	675,614	1,702,396	1,659,297	1,768,294	4.2	3.9	3.7	3.3	3.9
Ships	1,14,197	1,588,697	1,359,858	1,199,631	1,475,831	12.3	15.4	14.2	8.7	12.9
Tank-Automotive	60,07	465,825	394,365	394,365	710,468	13.9	14.0	9.4	10.0	14.6
Weapons	20,19	239,634	213,145	235,679	330,176	11.9	13.0	14.0	10.0	15.7
Ammunition	30,24	371,300	301,679	412,887	439,079	18.5	9.2	7.7	10.0	9.6
Electronics and Communications Equip.	1,7,266	1,679,391	1,643,575	1,833,023	2,111,533	11.2	9.1	9.1	10.3	9.4
SERVICES	4,3,365	4,202,934	3,461,160	3,770,752	3,465,667	25.6	28.7	29.6	31.3	31.4
ALL OTHER (SUBTOTAL)	15,8,085	13,649,970	13,621,574	15,604,032	16,013,059	45.4	45.4	48.0	47.4	51.2
Subsistence	1,02,874	591,267	543,149	500,215	411,720	47.2	43.1	42.9	39.7	34.9
Textiles, Clothing, and Equipage	1,7,912	496,357	606,614	880,045	740,599	53.5	66.6	70.6	76.5	75.1
Fuels and Lubricants	911,052	1,053,014	1,152,910	857,598	877,598	24.8	29.6	33.2	20.4	28.2
Miscellaneous Hard Goods	2,155,336	2,087,270	1,970,878	2,214,365	2,342,794	28.3	29.6	28.2	28.6	38.9
Construction	4,619,850	3,122,523	4,666,353	5,043,326	5,536,190	53.8	54.2	62.8	62.5	62.2
All Actions of \$25,000 or Less	6,355,337	6,199,539	4,681,670	6,295,397	6,124,158	56.0	55.7	56.1	55.2	54.9

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 6a**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1996 - FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	DEFENSE
FISCAL YEAR 1996							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$109,488,652	\$25,305,706	\$33,279,973	\$31,137,901	\$7,657,022	\$2,480,562	\$9,627,488
MAJOR HARD GOODS (SUBTOTAL)	55,055,087	13,575,994	20,066,656	20,044,500	740,864	53,818	573,255
Aircraft	20,322,891	1,861,583	6,322,214	11,728,726	377,427	843	32,099
Missile and Space Systems	10,236,032	3,544,101	2,796,694	3,888,693	6,245	0	300
Ships	7,061,831	23,527	6,976,101	6,521-	56,562	9,230	2,931
Tank-Automotive	2,693,528	2,453,356	74,241	96,761	66,595	4,404	2,170
Weapons	1,357,452	654,465	486,119	207,434	9,360	0	75
Ammunition	1,879,899	1,443,387	115,987	320,215	310	0	0
Electronics and Communications Equip.	11,503,454	3,595,575	3,295,300	3,809,193	224,365	43,342	535,679
SERVICES	19,164,182	5,434,422	5,742,516	3,964,478	128,843	431,369	3,462,554
ALL OTHER (SUBTOTAL)	35,269,383	6,295,290	7,470,801	7,128,922	6,787,315	1,995,375	5,591,679
Subsistence	1,577,512	21,502	10,002	973	455,014	0	1,090,020
Textiles, Clothing, and Equipage	756,874	56,486	4,693	4,204	690,859	27	605
Fuels and Lubricants	2,735,917	12,997	7,170	20,378	2,694,934	339	0
Miscellaneous Hard Goods	8,323,726	942,004	1,759,000	3,923,493	970,472	189,739	539,018
Construction	11,221,691	3,991,408	3,825,196	1,786,791	12,816	1,592,047	13,433
All Actions of \$25,000 or Less	10,653,762	1,270,893	1,864,740	1,393,083	1,963,220	213,223	3,948,603
FISCAL YEAR 1995							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$110,032,612	\$24,155,177	\$36,287,879	\$30,193,368	\$7,359,979	\$2,720,941	\$9,315,269
MAJOR HARD GOODS (SUBTOTAL)	56,016,319	12,669,752	22,614,863	19,492,411	604,565	44,007	590,721
Aircraft	18,783,404	2,072,878	6,336,025	10,096,400	271,194	1,190	5,717
Missile and Space Systems	10,551,238	3,233,979	2,923,999	4,388,246	4,621	95	299
Ships	9,105,934	16,631	9,016,626	473	54,969	16,856	79
Tank-Automotive	2,070,787	1,813,586	57,018	140,163	57,981	150	1,889
Weapons	1,368,214	583,821	617,369	153,973	12,970	0	81
Ammunition	1,833,223	1,488,687	147,125	197,412	0	0	0
Electronics and Communications Equip.	12,303,818	3,460,170	3,516,700	4,515,745	202,830	25,715	582,657
SERVICES	18,588,503	4,912,684	6,001,518	3,824,217	162,817	497,585	3,189,682
ALL OTHER (SUBTOTAL)	35,427,790	6,572,741	7,671,498	6,876,740	6,592,598	2,179,348	5,534,865
Subsistence	1,837,109	16,756	8,463	85	690,738	0	1,121,068
Textiles, Clothing, and Equipage	707,259	74,933	4,686	10,084	616,906	603	48
Fuels and Lubricants	2,593,892	2,568	12,086	12,050	2,566,594	566	29
Miscellaneous Hard Goods	7,936,844	828,427	1,910,110	3,511,183	739,104	168,938	779,083
Construction	10,856,606	4,034,137	3,303,163	1,751,616	11,575	1,735,038	21,077
All Actions of \$25,000 or Less	11,496,080	1,615,920	2,432,992	1,591,721	1,967,681	1,274,204	3,613,561

A/ For definitions and coverage, see notes on coverage.  
B/ Excludes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1994 - FY 1993<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	DEFENSE
FISCAL YEAR 1994							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,653	\$7,972,247	\$2,614,310	\$8,787,208
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,533	3,061,836	3,628,431	4,895,613	4,938	0	56
Ships	1,836,228	1,12,576	6,755,185	3,752	47,826	16,107	782
Tank-Automotive	2,383,673	2,142,026	69,677	102,334	68,914	16,177	546
Weapons	1,028,736	496,189	382,492	144,168	7,387	0	90
Ammunition	1,467,789	1,117,197	144,603	205,873	7,125	0	0
Electronics and Communications Equip.	12,441,000	3,070,643	3,747,336	4,508,608	189,744	27,905	896,764
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Fuels, Clothing, and Equipage	3,568,721	4,219	15,317	26,095	482,901	152	37
Miscellaneous Hard Goods	6,325,272	827,358	20,587	7,940	3,339,934	0	0
Construction	11,577,232	4,466,359	1,782,120	2,251,275	806,008	126,471	535,239
All Actions of \$25,000 or Less	11,745,927	1,683,098	3,861,544	1,486,694	14,084	1,727,330	21,241
			2,249,007	1,738,541	1,777,919	302,644	3,994,719
FISCAL YEAR 1993							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,032	13,389,464	25,556,043	24,688,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0	30-
Missile and Space Systems	12,133,067	3,493,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,006,798	13,144	8,925,149	3,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,098,909	66,259	113,318	75,237	12,390	0
Weapons	1,210,560	496,296	529,303	180,837	3,567	0	557
Ammunition	2,676,436	1,820,018	277,838	578,443	3,50	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	28,778	411,087
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Fuels and Lubricants	3,203,910	24,867	4,393	14,342	530,260	48	0
Miscellaneous Hard Goods	7,500,406	8,314	23,212	11,140	3,160,184	145	705
Construction	8,790,497	981,633	1,622,757	3,342,333	886,218	100,393	567,072
All Actions of \$25,000 or Less	12,137,794	3,279,047	2,414,928	1,506,222	18,378	1,557,337	14,587
		1,756,009	2,402,378	1,783,995	1,682,866	1,274,210	4,238,335

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1992 - FY 1991<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	DEFENSE
FISCAL YEAR 1992							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541	\$9,865,261
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206	370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,333
Ships	8,255,915	22,604	8,154,983	0	51,263	25,514	9,638
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,550	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	0	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipage	1,646,719	111,075	12,990	993	521,534	126	0
Fuels and Lubricants	2,767,897	21,674	12,032	10,266	2,723,151	774	0
Miscellaneous Hard Goods	7,441,649	1,069,841	1,644,289	3,048,103	1,050,117	156,161	473,137
Construction	8,250,531	2,723,456	2,472,934	1,159,842	21,999	1,851,947	20,352
All Actions of \$25,000 or Less	12,163,540	1,679,905	2,556,956	1,819,476	1,492,088	241,743	4,375,372
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,331,898	4,247,630	4,927,470	7,168,330	90,862	0	4,967
Ships	8,313,719	4,078,212	9,183,830	0	90,862	14,938	161
Tank-Automotive	4,322,993	4,803,752	49,870	105,335	14,414	262	0
Weapons	1,717,428	2,820,752	687,598	205,920	12,638	0	1,497
Ammunition	3,544,703	2,920,805	527,328	151,874	12,638	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	3,332,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	6,820,672	1,225,889	1,535,277	2,978,284	1,425,187	101,584	353,951
Construction	8,586,177	2,991,580	2,716,943	1,343,264	1,493,248	1,493,248	13,993
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1990 - FY 1989<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	DEFENSE
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	14,925	10,208,678	9,296	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Ammunition	4,032,453	3,129,863	847,804	55,759	6,193	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Subsistence	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	7,744,857	27,288	13,574	45,510	1,657,592	286	607
Fuels and Lubricants	3,771,388	12,893	6,093	8,102	3,742,871	1,038	351
Miscellaneous Hard Goods	7,056,160	1,083,754	1,738,622	2,560,940	1,217,241	103,982	355,599
Construction	5,757,232	1,738,627	1,746,583	3,901,456	1,211,884	1,353,306	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,233	3,806,177	1,525,857	225,787	127,426
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,174,870	5,744	0	580
Ships	9,596,142	67,111	9,423,005	8,888	99,755	5,383	0
Tank-Automotive	3,821,233	3,637,902	10,211	121,963	50,893	66	198
Weapons	1,518,643	658,067	567,251	286,565	7,041	0	281-
Ammunition	3,900,238	2,885,726	948,366	66,060	86	0	0
Electronics and Communications Equip.	18,120,546	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipage	7,859,577	16,714	7,312	15,127	820,424	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	9,904	3,382,076	609	671
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,254	2,845,254	1,145,960	78,198	305,814
Construction	7,435,552	2,616,592	2,649,501	1,069,560	1,150,573	1,069,869	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports



**TABLE 6a (concluded)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1988 - FY 1987<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	DEFENSE
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,693,980	3,998,705	7,230,739	8,501,069	8,359	0	3,183
Ships	13,216,230	3,402,558	13,573,711	1,069	98,113	11,579	0
Tank-Automotive	3,027,925	3,788,668	13,441	86,355	38,117	11,549	29
Weapons	1,267,409	3,088,864	12,781	332,720	4,527	0	0
Ammunition	1,919,354	3,054,507	765,768	107,672	4,107	0	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,409,603	1,273,632	102,225	100,022
Construction	8,066,574	2,888,310	2,709,982	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	224,914	171,678
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888	227
Weapons	2,098,819	699,746	1,033,839	361,858	3,376	0	0
Ammunition	4,555,004	3,544,326	5,528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	985,534	39,608	39,608	29,996	882,016	69	314
Fuels and Lubricants	3,037,834	54,106	12,869	38,920	2,930,633	438	868
Miscellaneous Hard Goods	6,020,944	1,697,768	1,697,768	1,140,183	1,774,270	87,809	155,331
Construction	8,895,666	3,435,987	2,784,323	1,335,576	9,965	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

## AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1987 through FY 1996 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government Agencies, amounted to \$19,999 million during FY 1996 and accounted for 17.7 percent of all DoD procurement. During FY 1995, the comparable amount was \$21,126 million, which was 18.6 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 74.8 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1996.

Between FY 1987 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government agencies) steadily increased from 15.5 percent in FY 1987 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards again increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. In FY 1994, the percentage of RDT&E procurement to total procurement reached a ten year high of 18.6 percent. In FY 1996, the RDT&E percentage decreased to 17.7 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1987 through FY 1996 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7

**DoD Prime Contract Awards for Research, Development, Test, and Evaluation  
by Type of Contractor and Defense Component: FY 1996 - FY 1992<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1996		FY 1995		FY 1994		FY 1993		FY 1992	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$20,345,747		\$21,615,535		\$21,891,466		\$22,374,509		\$21,811,684	
INTERAGENCY/FMS	239,469		290,912		220,564		512,009		300,138	
FOR WORK OUTSIDE U. S. B/	107,555		198,752		179,731		168,853		170,040	
TOTAL, EXCEPT ABOVE	19,998,723	17.7	21,125,871	18.6	21,491,171	18.6	21,693,648	18.2	21,341,505	17.7
Army	5,001,155	19.1	5,059,532	20.2	4,745,720	19.3	4,600,940	18.9	4,955,532	19.0
Navy	5,816,022	17.0	5,894,277	15.8	5,774,719	16.0	4,934,734	13.0	5,035,775	12.9
Air Force	8,181,723	25.3	9,120,812	23.2	9,544,485	23.3	9,760,946	26.8	8,672,820	24.7
Defense Logistics Agency	16,697	0.2	13,999	0.2	4,450	0.1	12,191	0.2	11,967	0.1
Civil Functions	12,802	0.5	16,274	0.6	12,283	0.5	13,655	0.5	12,187	0.4
Other Defense Agencies	970,324	9.9	1,020,978	10.8	1,409,513	15.8	2,371,181	23.4	2,654,322	26.1
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,230,608	67.9	2,304,546	70.0	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2
Army	539,185	65.8	620,080	67.3	512,330	57.1	235,536	31.0	209,482	30.0
Navy	698,990	76.1	841,534	79.2	858,747	78.6	551,584	73.9	685,720	79.2
Air Force	872,717	74.8	749,655	73.9	766,091	73.3	1,183,460	80.9	1,139,345	79.9
Defense Logistics Agency	9,614	6.4	13,549	12.7	3,015	2.8	11,434	10.9	11,065	10.2
Civil Functions	2,441	9.0	5,800	18.4	5,108	21.1	5,128	18.9	5,191	22.3
Other Defense Agencies	107,661	52.6	73,929	47.8	61,722	41.4	146,805	42.7	260,290	82.4
BUSINESS FIRMS FOR WORK IN THE U.S.	17,768,116	16.2	18,821,325	17.1	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2
Army	4,461,971	17.6	4,439,453	18.4	4,233,390	17.9	4,365,404	18.5	4,746,050	18.7
Navy	5,117,032	15.4	5,052,743	13.9	4,915,973	14.1	4,383,150	11.8	4,350,055	11.4
Air Force	7,309,006	23.5	8,371,157	27.7	8,778,395	25.9	8,577,486	24.5	7,533,275	22.3
Defense Logistics Agency	7,082	0.1	450	*	1,435	*	758	*	2	*
Civil Functions	10,361	0.4	10,473	0.4	7,175	0.3	8,527	0.3	6,997	0.3
Other Defense Agencies	862,663	9.0	947,049	10.2	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3
SMALL BUSINESS FIRMS	2,682,095	10.6	2,493,672	9.9	2,232,953	9.0	2,278,685	9.2	1,941,439	8.1
Army	940,113	13.2	846,495	12.7	721,515	11.3	750,983	11.7	696,965	11.4
Navy	776,849	11.1	764,076	10.1	661,071	9.2	580,889	8.1	510,043	6.7
Air Force	699,778	13.6	653,583	12.3	592,155	11.5	632,389	11.9	462,107	9.9
Defense Logistics Agency	4,305	0.1	400	*	139	*	8	*	2	*
Civil Functions	6,182	0.6	5,734	0.5	5,702	0.5	6,738	0.7	6,067	0.6
Other Defense Agencies	254,867	18.5	223,384	16.4	252,371	17.5	307,678	20.3	266,255	17.0

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

\* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 7 (concluded)**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation**  
**by Type of Contractor and Defense Component: FY 1991 - FY 1987<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1991		FY 1990		FY 1989		FY 1988		FY 1987	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$20,981,043		\$22,404,659		\$23,260,820		\$22,601,657		\$21,867,373	
INTERAGENCY/FMS	212,038		171,345		1,032,050		166,028		150,594	
FOR WORK OUTSIDE U. S. B/	294,980		218,346		192,227		167,745		200,688	
TOTAL, EXCEPT ABOVE	20,474,025	15.8	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5
Army	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1
Navy	4,275,209	10.6	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7
Air Force	9,728,463	23.2	11,073,245	27.1	9,954,085	23.8	11,727,097	28.5	9,852,135	23.3
Defense Logistics Agency	7,271	0.1	19,804	0.2	10,495	0.1	30,135	0.3	39,551	0.4
Civil Functions	9,028	0.4	6,683	0.3	5,892	0.4	5,389	0.3	3,695	0.2
Other Defense Agencies	2,039,634	52.9	1,666,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,556,239	70.1	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5
Army	240,395	37.9	227,245	51.3	280,467	66.4	267,306	60.7	283,469	59.8
Navy	627,252	75.4	656,987	78.5	721,944	75.8	947,976	83.0	888,996	82.2
Air Force	1,312,733	83.3	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4	1,355,845	85.0
Defense Logistics Agency	7,265	3.7	14,873	13.5	8,816	7.7	20,603	23.2	23,493	23.5
Civil Functions	3,813	18.1	3,308	12.5	2,716	14.1	1,507	3.6	1,676	5.1
Other Defense Agencies	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6	155,739	73.3
BUSINESS FIRMS FOR WORK IN THE U. S.	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9
Army	4,174,025	14.1	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3
Navy	3,647,957	9.2	4,790,843	11.5	5,611,188	13.3	5,518,709	11.0	6,477,016	13.2
Air Force	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,331,800	26.1	8,496,290	20.9
Defense Logistics Agency	6	*	4,931	0.1	1,679	*	9,532	0.1	16,058	0.2
Civil Functions	5,215	0.2	3,375	0.2	3,176	0.2	3,882	0.2	2,019	0.1
Other Defense Agencies	1,674,853	48.3	1,357,298	37.5	1,385,921	49.1	627,993	26.8	934,506	25.3
SMALL BUSINESS FIRMS	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6
Army	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6	445,496	5.9
Navy	470,054	6.0	533,847	7.0	435,721	5.7	416,125	5.1	349,305	4.5
Air Force	432,625	8.1	493,237	9.5	471,585	10.3	457,490	8.9	474,427	8.8
Defense Logistics Agency	6	*	2,434	0.1	585	*	0	0.0	4,877	0.1
Civil Functions	4,403	0.5	2,541	0.3	2,915	0.4	2,951	0.3	1,585	0.2
Other Defense Agencies	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6	212,383	27.1

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 8**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation**  
**by Procurement Program: FY 1996 - FY 1987 <sup>A/</sup>**

PROCUREMENT PROGRAM	N E T V A L U E ( \$ O O O )					P E R C E N T						
	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY '96	FY '95	FY '94	FY '93	FY '92		
<b>TOTAL</b>	\$20,345,747	\$21,615,535	\$21,891,466	\$22,374,509	\$21,811,684	15.4	16.5	16.6	16.2	16.0		
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	239,469 107,555 19,998,723	290,912 179,731 21,125,871	220,564 179,731 21,491,171	512,009 168,853 21,693,648	300,138 170,040 21,341,505	1.8 1.7 17.7	2.4 3.5 18.6	2.0 3.2 18.6	4.0 2.9 18.2	3.1 2.9 17.7		
<b>EDUCATIONAL AND NONPROFIT INSTITUTIONS</b>												
<b>BUSINESS FIRMS TOTAL</b>	17,768,116	18,821,325	19,284,159	19,559,701	19,030,412	16.2	17.1	17.2	16.9	16.2		
<b>MAJOR HARD GOODS (SUBTOTAL)</b>	14,153,026	14,856,322	15,030,509	14,873,798	14,429,190	25.7	26.5	25.4	23.0	21.5		
Aircraft	3,236,434	3,612,507	3,722,766	3,926,100	3,996,376	25.9	29.9	24.4	21.9	16.6		
Missile and Space Systems	4,527,445	4,949,806	5,353,872	5,337,288	5,178,452	47.4	46.0	43.7	42.3	38.7		
Ships	505,882	368,723	334,871	322,620	318,232	18.8	17.8	17.0	18.4	19.8		
Ship's Automotive	481,935	364,282	279,104	227,620	268,301	35.5	26.6	14.0	22.0	18.9		
Weapons	291,268	246,992	232,691	273,189	435,989	15.5	13.5	15.9	12.0	13.4		
Ammunition	291,268	246,992	232,691	273,189	435,989	15.5	13.5	15.9	12.0	13.4		
Electronics and Communications Equip	2,522,993	3,050,038	3,072,759	3,299,100	3,788,284	21.9	24.8	24.7	23.2	26.6		
<b>SERVICES</b>	2,438,809	2,708,632	3,158,889	3,540,745	3,599,552	12.7	14.6	17.9	20.2	20.8		
<b>ALL OTHER (SUBTOTAL)</b>	1,176,281	1,256,372	1,094,761	1,145,158	1,001,680	3.3	3.5	3.1	3.4	3.1		
Subsistence	1,176,281	1,256,372	1,094,761	1,145,158	1,001,680	0.1	0.1	0.0	*	*		
Textiles, Clothing, and Equipage	14,319	14,615	9,904	4,709	11,097	1.9	2.1	1.7	0.8	1.7		
Fuels and Lubricants	9,861	3,679	4,145	4,075	3,696	0.4	0.1	0.1	0.1	0.1		
Miscellaneous Hard Goods	1,088,733	1,175,603	1,019,055	1,061,530	915,095	13.1	14.8	16.1	14.2	12.3		
Construction	777	0	491	0	75	*	0.0	*	0.0	*		
All Actions of \$25,000 or Less	61,434	61,053	61,466	74,007	71,490	0.6	0.5	0.5	0.6	0.6		
<b>TOTAL</b>	\$20,981,043	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	13.9	15.5	16.7	14.9	14.0		
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	212,038 294,980 20,474,025	171,345 218,346 22,014,968	1,032,050 192,227 22,036,543	166,028 167,745 22,267,884	150,594 200,888 21,516,091	1.8 3.2 15.8	1.7 3.1 17.3	10.8 3.0 17.9	1.9 2.1 16.6	1.7 2.3 15.5		
<b>EDUCATIONAL AND NONPROFIT INSTITUTIONS</b>												
<b>BUSINESS FIRMS TOTAL</b>	17,917,786	19,247,474	19,448,650	19,520,874	18,806,873	14.2	15.5	16.2	14.9	13.9		
<b>MAJOR HARD GOODS (SUBTOTAL)</b>	14,021,823	15,876,660	16,215,161	17,087,446	16,622,698	18.9	20.1	20.3	19.9	17.9		
Aircraft	3,986,780	4,023,297	3,862,214	3,914,545	3,553,937	33.1	32.1	16.0	20.1	12.7		
Missile and Space Systems	5,576,584	6,506,287	6,137,518	6,522,383	6,478,502	36.2	35.1	32.2	34.6	35.0		
Ships	459,225	361,382	1,014,217	192,110	195,818	10.2	10.9	27.5	2.8	4.2		
Ship's Automotive	459,225	361,382	1,014,217	192,110	195,818	10.2	10.9	27.5	2.8	4.2		
Weapons	315,254	435,052	1,410,398	485,761	580,352	18.9	23.6	20.0	29.1	27.7		
Ammunition	413,183	682,534	701,172	469,185	489,439	11.6	16.9	18.0	11.1	10.7		
Electronics and Communications Equip	3,213,001	3,555,852	3,379,879	3,578,535	4,424,531	21.1	19.2	18.7	20.2	19.6		
<b>SERVICES</b>	2,894,155	2,391,165	2,303,270	1,786,477	1,566,433	17.1	16.3	19.7	14.9	14.2		
<b>ALL OTHER (SUBTOTAL)</b>	1,001,808	979,649	930,219	646,951	617,742	2.9	3.3	3.3	2.0	2.0		
Subsistence	1,001,808	979,649	930,219	646,951	617,742	0.0	0.0	*	*	*		
Textiles, Clothing, and Equipage	8,381	350	50	357	109	0.6	0.9	0.4	0.4	0.8		
Fuels and Lubricants	2,957	6,491	3,229	4,379	8,341	0.1	0.1	0.1	0.1	0.3		
Miscellaneous Hard Goods	916,072	895,523	876,517	593,785	555,105	12.0	12.7	12.5	7.7	9.2		
Construction	1,515	83	715	225	849	*	0.7	0.6	*	*		
All Actions of \$25,000 or Less	72,783	74,383	48,603	44,752	42,995	0.6	0.7	0.6	0.4	0.4		

A/ For definitions and coverage, see notes on coverage.  
B/ Includes foreign concerns with performance in U.S.

\* Less than 0.01 percent.  
NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# AWARDS BY COMPETITION

## Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during FY 1996 and 1995 totaled \$109,081 million and \$109,112 million, respectively. A breakout of these awards is as follows:

	FY 1996		FY 1995	
	Dollars in		Dollars in	
	<u>Millions</u>	<u>Percent</u>	<u>Millions</u>	<u>Percent</u>
<b>Total</b>	\$ 109,081	100.0	\$ 109,112	100.0
Competed <sup>1/</sup>	73,381	67.3	70,754	64.8
Follow-on	5,919	5.4	9,173	8.4
Not Competed	29,781	27.3	29,186	26.7

<sup>1/</sup> See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 79.6 percent of the competed post-CICA awards during FY 1996, compared to 77.7 percent for FY 1995. Actions of \$25,000 or less accounted for 8.3 percent (10.2 percent last year), and other than full and open competition, 10.2 percent (12.0 percent last year).

## Solicitation Procedures

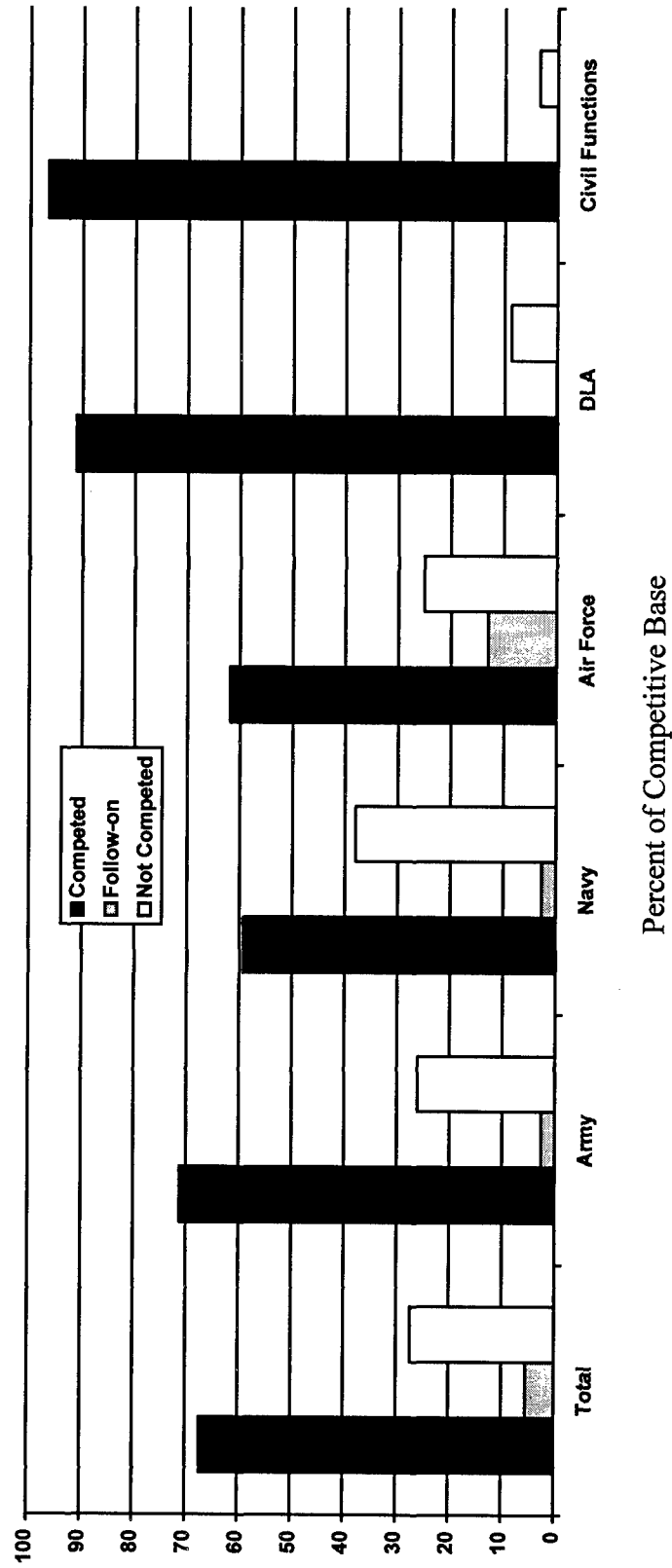
Tables 13 and 14, on pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during FY 1996 and FY 1995. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1996 amounted to \$132.2 billion, an increase of \$0.8 billion from the FY 1995 amount. Of the FY 1996 total, \$22.9 billion (17.3 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$1.2 billion, or 0.9 percent, while \$108.1 billion, or 81.8 percent, were awarded pursuant to CICA procedures. Within the Post-CICA categories the "Full & Open Competition" category accounted for \$57.9 billion, or 53.6 percent, and the "Other Than Full & Open Competition" category accounted for \$49.0 billion, or 45.3 percent. Similar data are also depicted by DoD Component in this table. Table 14 also shows a total of 8,706,726 procurement actions during FY 1996. This is a slight decrease from the 10,613,238 reported during FY 1995. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for FY 1996. Although the percentage of competed awards ranged from 59.3 percent to 96.6 percent for individual agencies, the total DoD percentage for competed awards (except exclusions) was 67.3 percent.

# Chart IV

Percent Distribution of DoD Awards by Extent of Competed Procurement  
According to Defense Component: Fiscal Year 1996



Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.  
Percentages are based on total dollars (see Table 9, page 39).

**TABLE 9**  
**DoD Prime Contract Awards by Extent of Competed Procurement,**  
**According to Defense Component: FY 1996 - FY 1995<sub>A/</sub>**

EXTENT OF COMPETED PROCUREMENT	NET VALUE (AMOUNTS IN THOUSANDS)											
	TOTAL B/			ARMY			NAVY					
	Oct 95-Sep 96	Amount	Pct	Oct 94-Sep 95	Amount	Pct	Oct 95-Sep 96	Amount	Pct	Oct 94-Sep 95	Amount	Pct
TOTAL	\$132,178,214			\$131,364,903			\$37,687,014			\$41,199,526		
INTRA-AGENCY/FMS C/	\$10,443,876			\$9,774,874			\$1,437,204			\$1,887,346		
TOTAL, EXCEPT INTRA/FMS	\$121,734,339			\$121,590,029			\$36,249,810			\$39,312,181		
EXCLUSIONS D/	\$12,653,027			\$12,477,581			\$2,605,503			\$2,271,952		
TOTAL, EXCEPT EXCLUSIONS	\$109,081,312	100.0		\$109,112,448	100.0		\$33,644,307	100.0		\$37,040,228	100.0	
COMPETED E/	\$73,381,493	67.3		\$70,754,208	64.8		\$19,944,507	59.3		\$20,397,230	55.1	
FOLLOW-ON	\$5,918,561	5.4		\$9,172,532	8.4		\$915,535	2.7		\$892,476	2.4	
NOT COMPETED	\$29,781,259	27.3		\$29,185,708	26.7		\$12,784,265	38.0		\$15,750,523	42.5	
EXTENT OF COMPETED PROCUREMENT	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS					
	Oct 95-Sep 96	Amount	Pct	Oct 94-Sep 95	Amount	Pct	Oct 95-Sep 96	Amount	Pct	Oct 94-Sep 95	Amount	Pct
	Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct	
TOTAL	\$41,167,137			\$39,462,844			\$2,593,902			\$2,816,972		
INTRA-AGENCY/FMS C/	\$6,657,997			\$5,892,943			\$9,291			\$2,666		
TOTAL, EXCEPT INTRA/FMS	\$34,509,140			\$33,569,900			\$2,584,611			\$2,814,306		
EXCLUSIONS D/	\$1,880,073			\$1,958,205			\$236,766			\$237,011		
TOTAL, EXCEPT EXCLUSIONS	\$32,629,067	100.0		\$31,611,695	100.0		\$2,347,845	100.0		\$2,577,295	100.0	
COMPETED E/	\$20,197,131	61.9		\$18,617,871	58.9		\$2,267,304	96.6		\$2,513,938	97.5	
FOLLOW-ON	\$4,255,083	13.0		\$7,846,696	24.8		\$1,684	0.1		\$3,497	0.1	
NOT COMPETED	\$8,176,853	25.1		\$5,147,128	16.3		\$78,857	3.4		\$59,860	2.3	

A/ For definitions and coverage, see notes on coverage.  
B/ Includes Other Defense Agency awards not included elsewhere in this table.  
C/ Includes actions with other Federal Agencies.  
D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.  
E/ Includes Federal Schedule awards.  
\* Less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports



**TABLE 9 (concluded)**  
**DoD Prime Contract Awards by Extent of Competed Procurement,**  
**According to Defense Component: FY 1996 - FY 1995<sub>A</sub>/**

EXTENT OF COMPETED PROCUREMENT	NUMBER OF PROCUREMENT ACTIONS											
	TOTAL B/				ARMY				NAVY			
	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	8,706,726		10,613,238		1,143,444		1,840,446		1,307,042		2,026,429	
INTRA-AGENCY/FMS C/	99,965		85,892		20,452		12,981		11,879		14,386	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	8,606,761		10,527,346		1,122,992		1,827,465		1,295,163		2,012,043	
TOTAL, EXCEPT EXCLUSIONS	4,955,756		5,842,917		534,346		994,288		572,314		1,023,598	
	3,651,005	100.0	4,684,429	100.0	588,646	100.0	833,177	100.0	722,849	100.0	988,445	100.0
COMPETED E/	3,349,658	91.7	4,271,923	91.2	524,693	89.1	760,650	91.3	602,120	83.3	807,034	81.6
FOLLOW-ON	3,578	0.1	5,940	0.1	592	0.1	485	0.1	389	0.1	469	*
NOT COMPETED	297,769	8.2	406,566	8.7	63,361	10.8	72,042	8.6	120,340	16.6	180,942	18.3
EXTENT OF COMPETED PROCUREMENT	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	2,120,217		2,565,546		1,462,621		1,444,000		218,799		386,140	
INTRA-AGENCY/FMS C/	9,965		9,699		55,249		47,363		2,156		942	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	2,110,252		2,555,847		1,407,372		1,396,637		216,643		385,198	
TOTAL, EXCEPT EXCLUSIONS	519,133		502,944		1,018,119		974,963		130,049		228,648	
	1,591,119	100.0	2,052,903	100.0	389,253	100.0	421,674	100.0	86,594	100.0	156,550	100.0
COMPETED E/	1,541,661	96.9	1,999,110	97.4	364,006	93.5	394,677	93.6	64,499	74.5	109,324	69.8
FOLLOW-ON	2,493	0.2	4,786	0.2	21	*	119	*	16	*	12	*
NOT COMPETED	46,965	3.0	49,007	2.4	25,226	6.5	26,878	6.4	22,079	25.5	47,214	30.2

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 10**  
**DoD Prime Contract Awards by Solicitation Procedure,**  
**According to Extent of Competed Procurement: FY 1996 - FY 1995 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95	Oct 95-Sep 96	Oct 94-Sep 95
	Amount	Amount	Amount	Amount	Amount	Amount
<b>TOTAL</b>	\$132,178,214	\$131,364,903	\$23,096,902	\$22,252,455	\$109,081,312	\$109,112,448
INTRA-AGENCY/FWS C/	10,443,876	9,774,874	10,443,876	9,774,874	0	0
TOTAL PRE-CICA AWARDS	1,196,262	2,739,111	863,626	882,925	332,637	1,856,186
TOTAL POST-CICA AWARDS D/	120,538,076	118,850,918	11,789,401	11,594,656	108,748,675	107,256,262
Actions of \$25,000 or less	12,443,981	13,649,997	5,522,583	5,620,054	6,921,397	8,029,943
Full & Open Competition E/	57,928,622	54,250,771	0	0	57,928,622	54,250,771
Sealed Bids	8,221,198	7,165,598	0	0	8,221,198	7,165,598
Competitive Proposal	38,688,069	35,749,103	0	0	38,688,069	35,749,103
Combination	790,313	334,499	0	0	790,313	334,499
Architect-Engineer	1,438,441	1,644,446	0	0	1,438,441	1,644,446
Basic Research	1,216,752	1,164,791	0	0	1,216,752	1,164,791
Multiple Award Schedule	1,468,011	1,037,073	0	0	1,468,011	1,037,073
Alternative Sources	35,174	882,283	0	0	35,174	882,283
Set Aside	6,070,666	6,272,979	0	0	6,070,666	6,272,979
O/T Full & Open Competition	48,968,353	50,768,010	6,154,845	5,939,054	42,813,508	44,828,956
Only One Source	32,391,719	34,474,872	4,551,318	4,665,605	31,940,401	34,009,267
Unique Source	15,920,164	18,561,300	0	0	15,920,164	18,254,300
Follow-on	3,633,591	4,961,492	0	0	3,633,591	4,961,492
Unsolicited Res Prop	128,546	72,244	0	0	128,546	72,244
Patent/Data Rights	451,318	269,348	0	0	451,318	269,348
Utilities	2,800	465,605	0	0	2,800	0
Standardization	12,207,532	10,450,801	0	0	12,207,532	10,450,801
Other	2,380,122	2,426,262	0	0	2,380,122	2,426,262
Urgency	5,136,937	5,686,143	0	0	5,136,937	5,686,143
Particular Sources	1,211,320	693,724	1,211,320	693,724	0	0
International Agreement	3,768,340	3,276,766	3,558,269	3,228,197	210,071	48,569
Authorized by Statute F/	934,075	1,551,665	933,939	1,551,528	136	137
Authorized Resale	3,103,809	2,656,904	0	0	3,103,809	2,656,904
National Security	42,031	1,674	0	0	42,031	1,674
Public Interest	4,021	10,082	1,021	2,383	3,000	7,699
Otherwise Auth by Statute						

A/ For definitions and coverage, see notes on coverage.  
B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.  
C/ Includes actions with other Federal Agencies.  
D/ Includes actions with other Federal Agencies.  
E/ Includes Simplified Acquisition Procedure awards.  
F/ Includes Resale/Standardization awards.  
F/ Includes Post-CICA 8(a) program.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 10 (Concluded)**  
**DoD Prime Contract Awards by Solicitation Procedure,**  
**According to Extent of Competed Procurement: FY 1996 - FY 1995 A/**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED				FOLLOW ON				NOT COMPETED			
	Oct 95-Sep 96	Oct 94-Sep 95	Amount	Oct 95-Sep 96	Amount	%	Oct 94-Sep 95	Amount	%	Oct 95-Sep 96	Amount	%	Oct 94-Sep 95	Amount
	Amount	Amount		Amount		%	Amount		%	Amount		%	Amount	%
TOTAL	\$109,081,312	\$109,112,448		\$73,381,493	\$70,754,208		\$9,172,532	\$29,781,259		\$29,185,708				
INTRA-AGENCY/FMS C/	0	0		0	0		0	0		0			0	
TOTAL PRE-CICA AWARDS	332,637	1,856,186		618,902	952,944		733,244	797-		169,998				
TOTAL POST-CICA AWARDS D/	108,748,675	107,256,262		72,762,591	59,801,264	100.0	8,439,288	29,782,056	100.0	29,015,710	100.0			
Actions of \$25,000 or less	6,921,397	8,029,943		6,071,937	7,087,387	10.2	0	0	0.0	849,460	2.9			
Full & Open Competition E/	57,928,622	54,250,771		57,928,622	54,250,831	77.7	0	0	0.0	0	0.0		60-	
Sealed Bids	8,221,198	7,165,598		8,221,198	7,165,598	10.3	0	0	0.0	0	0.0		0	0.0
Competitive Proposal	38,688,069	35,749,103		38,688,069	35,749,103	51.2	0	0	0.0	0	0.0		0	0.0
Combination	790,313	334,499		790,313	334,499	0.5	0	0	0.0	0	0.0		0	0.0
Architect-Engineer	1,438,441	1,644,446		1,438,441	1,644,446	2.4	0	0	0.0	0	0.0		0	0.0
Basic Research	1,216,752	1,164,791		1,216,752	1,164,791	1.7	0	0	0.0	0	0.0		0	0.0
Multiple Award Schedule	1,468,011	1,037,073		1,468,011	1,037,073	1.5	0	0	0.0	0	0.0		0	0.0
Alternative Sources	35,174	882,283		35,174	882,283	1.3	0	0	0.0	0	0.0		0	0.0
Set Aside	6,070,666	6,272,979		6,070,666	6,273,039	9.0	0	0	0.0	0	0.0		60-	
O/T Full & Open Competition	42,813,508	44,828,956		7,963,194	8,353,885	12.0	6,195,522	28,654,792	99.9	28,654,792	96.2		28,038,377	96.6
Only One Source	31,840,401	34,009,267		4,992,994	4,755,212	6.8	5,330,076	21,617,311	85.9	21,617,311	72.6		23,528,415	81.1
Unique Source	15,920,164	18,254,300		977,376	1,149,489	1.6	2,032,994	12,849,794	33.7	12,849,794	43.1		15,978,324	55.1
Follow-on	3,633,591	4,961,492		85,658	436,428	0.6	2,509,500	1,038,434	40.4	1,038,434	3.5		693,066	2.4
Unsolicited Res Prop	47,768	72,244		0	149	*	200	47,568	0.2	47,568	0.2		71,922	0.2
Patent/Data Rights	128,546	269,348		1,131	2,379	*	64,390	195,047	2.3	63,056	0.2		71,922	0.2
Utilities	0	0		0	0	0.0	0	0	0.0	0	0.0		0	0.0
Standardization	2,800	1,081		1,522	314	*	394	885	0.0	885	0.0		767	0.0
Other	12,207,532	10,450,801		3,927,308	3,166,452	4.5	662,599	7,617,624	10.7	7,617,624	25.6		6,708,241	23.1
Urgency	2,380,122	2,426,262		563,593	564,318	0.8	627,865	1,188,664	10.1	1,188,664	4.0		1,318,209	4.5
Particular Sources	5,136,937	5,686,143		1,986,259	2,665,410	3.8	180,634	2,970,045	2.9	2,970,045	10.0		2,913,000	10.0
International Agreement	0	0		0	0	0.0	0	0	0.0	0	0.0		0	0.0
Authorized by Statute F/	210,071	48,569		54,689	10,064	0.1	352	155,029	0.0	155,029	0.5		38,505	0.1
Authorized Resale	136	137		136	137	*	0	0	0.0	0	0.0		0	0.0
National Security	3,103,809	2,656,904		360,035	358,507	0.5	56,595	2,057,588	0.9	2,057,588	9.0		240,810	0.8
Public Interest	42,031	1,674		5,487	236	*	0	0	0.0	0	0.1		1,438	*
Otherwise Auth by Statute	3,000	7,699		0	4,390	*	0	1,625	0.0	3,000	*		1,684	*

\* Less than 0.05 percent.  
 NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 13**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,**  
**According to Defense Component: FY 1996 - FY 1995<sup>A/</sup>**  
**(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	TOTAL DoD B/				ARMY				NAVY			
	Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	132,178,214	100.0	131,364,903	100.0	31,177,345	100.0	29,258,372	100.0	37,687,014	100.0	41,199,526	100.0
INTERAGENCY/FMS C/	10,443,876	7.9	9,774,874	7.4	2,106,577	6.8	1,716,933	5.9	1,437,204	3.8	1,887,346	4.6
Actions of \$25,000 or Less	12,443,981	9.4	13,649,997	10.4	1,826,508	5.9	2,245,138	7.7	2,289,172	6.1	3,019,699	7.3
Actions (Except FMS) Over \$25,000	109,290,359	82.7	107,940,032	82.2	27,244,260	87.4	25,296,301	86.4	33,960,638	90.1	36,292,482	88.1
PRE-CICA Actions	1,196,262	0.9	2,739,111	2.1	341,542	1.1	212,299	0.7	65,839	0.2	20,440	0.05
POST-CICA Actions D/	108,094,095	81.8	105,200,921	80.1	26,902,719	86.3	25,084,002	86.0	34,026,477	90.3	36,272,042	88.0
Full & Open Competition E/	57,928,622	43.8	54,250,771	41.3	15,916,234	51.1	14,610,200	50.0	15,819,100	42.0	16,300,020	39.6
Sealed Bids	8,221,198	6.2	7,165,598	5.4	3,084,042	9.9	2,899,144	10.0	2,380,333	6.3	1,824,732	4.4
Competitive Proposal	38,688,069	29.3	35,749,103	27.2	9,536,812	30.6	8,592,276	29.7	10,235,994	27.2	10,719,297	26.0
Combination	790,313	0.6	334,499	0.3	43,796	0.1	48,803	0.2	604,458	1.6	120,105	0.3
Architect-Engineer	1,438,441	1.1	1,644,446	1.2	500,245	1.6	571,845	1.9	530,227	1.4	629,670	1.5
Basic Research	1,216,752	0.9	1,164,791	0.9	295,809	0.9	255,038	0.9	339,047	0.9	334,180	0.8
Multiple Award Schedule	1,468,011	1.1	1,037,073	0.8	503,396	1.6	255,570	0.9	364,723	1.0	272,772	0.7
Alternative Sources	35,174	0.03	882,283	0.7	733	0.002	1,624	0.005	32,080	0.1	872,117	2.1
Set Aside	6,070,666	4.6	6,272,979	4.8	1,951,400	6.3	1,985,900	6.8	1,332,238	3.5	1,527,148	3.7
O/T Full & Open Competition	48,968,353	37.0	50,768,010	38.6	10,608,612	34.1	10,408,210	35.7	17,930,410	47.6	19,929,419	48.4
On-Source	3,369,773	2.6	3,174,892	2.4	3,084,042	9.9	2,899,144	10.0	2,380,333	6.3	1,824,732	4.4
Unique Source	15,920,163	12.1	18,261,300	13.9	3,287,071	10.6	3,592,276	12.3	6,950,855	18.5	12,769,668	31.0
Follow-on	3,633,591	2.7	4,961,432	3.8	580,571	1.9	580,571	2.0	363,354	1.0	226,986	0.6
Unolicited Res Prop	47,768	0.04	72,244	0.05	2,731	0.01	6,729	0.02	22,137	0.1	46,218	0.1
Patent/Data Rights	128,546	0.1	269,348	0.2	10,238	0.03	21,953	0.07	13,173	0.04	3,907	0.01
Utilities	451,318	0.3	465,605	0.4	334,082	1.1	325,017	1.1	2,811	0.01	134	0.0003
Standardization	2,800	0.002	1,081	0.001	474	0.001	193	0.0007	1,775	0.005	134	0.0003
Other	12,207,532	9.2	10,450,801	7.9	3,205,038	10.3	2,644,854	9.0	3,469,983	9.2	2,389,698	5.8
Urgency	2,380,122	1.8	2,426,262	1.8	559,351	1.8	645,480	2.2	484,864	1.3	449,483	1.1
Particular Sources	5,136,937	3.9	5,686,143	4.3	1,276,760	4.1	1,684,844	5.8	2,411,893	6.4	2,418,276	5.9
International Agreement	1,211,320	0.9	693,724	0.5	46,994	0.1	75,546	0.3	1,052,026	2.8	595,408	1.4
Authorized by Statute F/	3,768,340	2.8	3,276,766	2.5	1,240,181	4.0	995,850	3.4	1,091,844	2.9	982,116	2.4
Authorized Resale	934,075	0.7	1,551,665	1.2	0	0.0	0	0.0	844	0.002	6,593	0.02
National Security	3,103,809	2.3	2,656,904	2.0	114,418	0.4	170,994	0.6	24,763	0.1	13,442	0.03
Public Interest	42,031	0.03	1,674	0.001	0	0.0	0	0.0	33,288	0.1	80	0.0002
Otherwise Auth by Statute	4,021	0.003	10,082	0.01	0	0.0	0	0.0	4,021	0.01	10,082	0.02

A/ For definitions and coverage, see notes on coverage.  
B/ Includes Other Defense Schedules and actions with another federal agency.  
C/ Includes Pre-CICA GSA schedule awards and actions with another federal agency.  
D/ Includes Simplified Acquisition Procedure awards.  
E/ Includes Post-CICA GSA schedule awards.  
F/ Includes Post-CICA 8(a) program.  
\* Less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 13 (concluded)**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,**  
**According to Defense Component: FY 1996 - FY 1995**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95		Oct 94-Sep 95
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount
TOTAL	41,167,137	100.0	39,462,844	100.0	9,324,170	100.0	2,593,902	100.0	2,816,972
INTERAGENCY/FMS C/	6,657,997	16.2	5,892,943	14.9	225,315	2.4	9,291	0.4	2,666
Actions of \$25,000 or Less	2,058,261	5.0	2,357,227	6.0	2,021,133	21.7	246,611	9.5	316,676
Actions(Except FMS)Over \$25,000	32,450,879	78.8	31,212,674	79.1	7,077,721	75.9	2,338,000	90.1	2,497,630
PRE-CICA Actions	919,896	2.2	2,481,244	6.3	0	0.0	664	*	8,744
POST-CICA Actions D/	31,530,982	76.6	28,731,430	72.8	7,077,721	75.9	2,337,337	90.1	2,488,886
Full & Open Competition E/	14,675,593	46.5	12,251,503	42.6	5,636,600	79.6	1,993,152	85.3	2,231,747
Sealed Bids Proposal	10,768,517	34.2	8,438,863	29.4	4,162,191	58.8	1,118,032	47.8	1,182,192
Competitive Proposal	25,846	0.2	272,810	0.3	15,663	0.2	30,721	1.3	54,645
Architect-Engineer	25,846	0.2	272,810	0.3	15,663	0.2	30,721	1.3	54,645
Basic Research	528,329	1.7	488,540	1.7	4,509	0.1	131,517	5.6	168,586
Multiple Award Schedule	412,817	1.3	405,271	1.4	42,253	0.6	38,465	1.6	16,768
Alternative Sources	2,335	*	37	*	25	*	0	0.0	0
Set Aside	1,679,556	5.3	1,678,922	5.8	746,757	10.6	200,608	8.6	213,680
O/T Full & Open Competition	16,646,874	52.8	16,458,182	57.3	1,245,451	17.6	301,905	12.9	252,812
Only One Source	10,705,450	34.0	10,954,957	38.1	603,673	8.5	22,224	1.0	29,269
Unique Source	3,163,063	10.0	1,638,150	5.7	163,047	2.3	11,483	0.5	17,192
Follow-on	2,632,953	8.4	4,062,918	14.1	2,146	*	459	*	346
Unsolicited Res Prop	3,854	*	7,172	*	0	0.0	0	0.0	104
Patent/Data Rights	89,727	0.3	217,212	0.8	33	*	0	0.0	0
Utilities	112,280	0.4	136,874	0.5	601	*	1,544	0.1	1,142
Standardization	429	*	136,874	*	123	*	0	0.0	0
Other	4,703,145	14.9	4,891,878	17.0	437,725	6.2	8,739	0.4	10,485
Urgency	896,941	2.8	867,201	3.0	186,039	2.6	105,348	4.5	80,628
Particular Sources	1,209,589	3.8	1,429,549	5.0	237,836	3.4	859	*	53
International Agreement	112,082	0.4	21,399	0.1	218	*	0	0.0	0
Authorized by Statute F/	833,254	2.6	775,497	2.7	211,631	3.0	173,473	7.4	142,861
Authorized Resale	522	*	576	*	0	0.0	0	0.0	0
National Security	2,886,312	9.2	2,407,407	8.4	35	*	0	0.0	0
Public Interest	2,723	*	1,595	*	6,020	0.1	0	0.0	0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 14**  
**Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure,**  
**According to Kind of Contracting Action: FY 1996 - FY 1995 A/**

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95		Oct 95-Sep 96		Oct 94-Sep 95	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	8706726	100.0	10613238	100.0	53790	100.0	65829	100.0	133117	100.0	122227	100.0	57292	100.0	55792	100.0
INTERAGENCY/FMS B/	99965	1.1	85892	0.8	176	0.3	367	0.6	2574	2.0	2153	1.7	496	0.9	607	1.1
Actions of \$25,000 or Less	8331631	95.7	10276150	96.8	53790	100.0	65829	100.0	133117	100.0	122227	100.0	57292	100.0	55792	100.0
Actions(Except FMS)Over \$25,000	275130	3.2	251196	2.4												
PRE-CICA Actions	3246	*	3128	*												
POST-CICA Actions C/	271884	3.1	248068	2.3												
Full & Open Competition D/	192584	70.8	166964	67.3	36935	68.5	42693	64.9	85405	64.2	79370	64.9	42659	74.5	40681	72.9
Sealed Bids	21310	7.8	20492	8.3	8823	16.4	9190	14.0	5746	4.3	5165	4.2	6741	11.8	6137	11.0
Competitive Proposal	85627	31.5	84873	34.2	16105	29.9	19079	29.0	46362	34.8	43653	35.7	23160	40.4	22141	39.7
Combination	895	0.3	449	0.2	111	0.2	123	0.2	586	0.4	161	0.1	198	0.3	165	0.3
Architect-Engineer	9964	3.7	10246	4.3	1453	2.7	1473	2.2	6294	4.7	6593	5.1	2217	3.9	2480	4.4
Basic Research	3596	1.3	3322	1.4	1165	2.2	1341	2.0	1669	1.2	1397	1.1	2313	4.1	2119	3.8
Multiple Award Schedule	16911	6.1	13468	5.4	29	0.1	34	0.1	1669	1.2	1397	1.1	2313	4.1	2119	3.8
Alternative Sources	68	*	391	0.2	20	*	18	*	31	*	6	*	17	*	367	0.7
Set Aside	26928	9.9	29003	11.7	9129	17.0	11435	17.4	9829	7.4	10333	8.5	7970	13.9	7235	13.0
O/T Full & Open Competition	79296	29.2	81061	32.7	16952	31.5	23125	35.1	47712	35.8	42829	35.0	14632	25.5	15107	27.1
Only One Source	34238	12.6	34341	13.8	9150	17.0	12336	18.7	16954	12.7	13630	11.2	8134	14.2	8375	15.0
Unique Source	14800	5.4	16323	6.6	3886	7.2	5431	8.3	7057	5.3	7048	5.8	3857	6.7	3844	6.9
Follow-on	1597	0.6	1799	0.7	542	1.0	507	0.8	202	0.2	255	0.2	853	1.5	1037	1.9
Unolicited Res Prop	122	*	155	0.1	39	0.1	63	0.1	0	0.0	0	0.0	83	0.1	90	0.2
Patent/Data Rights	494	0.2	666	0.3	109	0.2	198	0.3	291	0.2	352	0.3	94	0.2	116	0.2
Utilities	1546	0.6	1623	0.7	41	0.1	37	0.1	1449	1.1	1488	1.2	56	0.1	98	0.2
Standardization	14	*	9	*	7	*	6	*	6	*	3	*	1	*	0	0.0
Other	15665	5.8	13766	5.5	4526	8.4	6094	9.3	7949	6.0	4482	3.7	3190	5.6	3190	5.7
Urgency	4787	1.8	6239	2.5	2437	4.5	3883	5.9	1311	1.0	1208	1.0	1039	1.8	1148	2.1
Particular Sources	2890	1.1	3102	1.3	380	0.7	279	0.4	1455	1.1	1369	1.1	1055	1.8	1454	2.6
International Agreement	404	0.1	317	0.1	100	0.2	88	0.1	133	0.1	73	0.1	171	0.3	156	0.3
Authorized by Statute E/	16046	5.9	14985	6.0	4254	7.9	4369	6.6	7593	6.0	7052	5.8	3799	6.6	3564	6.4
Authorized Resale	17430	6.4	18910	7.6	7	*	7	*	17422	13.1	18861	15.4	1	*	42	0.1
National Security	3459	1.3	3159	1.3	609	1.1	2159	3.3	2433	1.8	632	0.5	417	0.7	368	0.7
Public Interest	42	*	8	*	15	*	4	*	11	*	4	*	16	*	0	0.0
Otherwise Auth by Statute	4	*	43	*	3	*	11	*	0	0.0	28	*	1	*	4	*

A/ For definitions and coverage, see notes on coverage.  
 B/ Includes actions with another Federal Agency.  
 C/ TOTAL column includes Simplified Acquisition Procedure awards.  
 D/ Includes Federal Schedule awards.  
 E/ Includes Post-CICA 8(a) program.  
 \* less than 0.05 percent.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

# AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, pages 51 through 53, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for both fiscal years 1996 and 1995. Data are shown by type of contract pricing provision, according to Defense Component. During FY 1996, awards over \$25,000 (excluding Interagency/FMS awards) totaled \$107,726 million, of which \$68,559 million, or 63.6 percent, were awarded under fixed price procedures and \$34,993 million, or 32.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$4,174 million, or 3.9 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 13.9 percent of the total contract awards over \$25,000 during FY 1996. The use of incentive contracts (both fixed price and cost-type combined) decreased from 14.3 percent of total contract dollars in FY 1995 to 8.0 percent in FY 1996. The use of firm fixed-price contracts increased from 49.1 percent to 53.6 percent from FY 1995 to FY 1996.

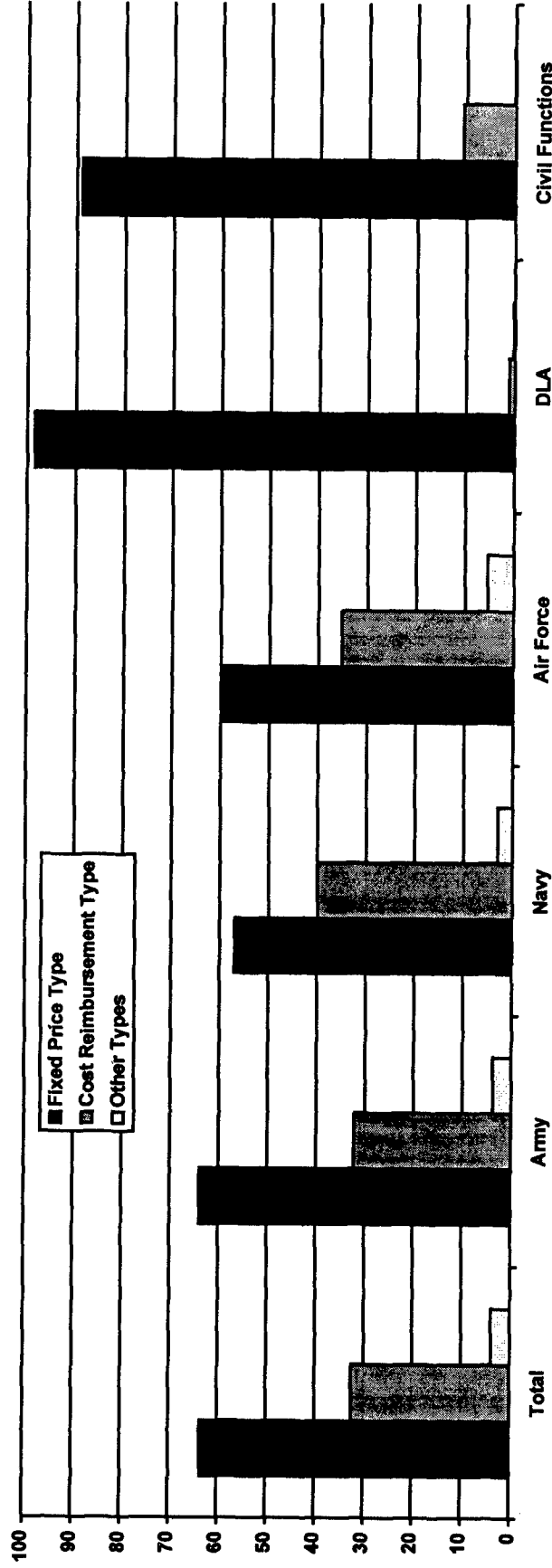
The total of 257,471 contract actions over \$25,000 for FY 1996, Table 16, includes 53,966 original contract actions and modifications calling for additional work and 203,505 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 18.5 percent and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 21.9 percent. Table 17, page 55, provides annual data for FY 1987 through FY 1996, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1996.

# Chart V

## Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: Fiscal Year 1996

Percent of Total Procurement\*



\* Intragovernmental actions and actions \$25,000 or less are excluded.



**TABLE 16**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1996 - FY 1995<sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 95 - SEP 96		OCT 94 - SEP 95		OCT 95 - SEP 96		OCT 94 - SEP 95		OCT 95 - SEP 96		OCT 94 - SEP 95	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$132,178,214		\$131,364,903		\$31,177,345		\$29,258,372		\$37,687,014		\$41,199,526	
INTERAGENCY/FMS	12,952,534		12,332,208		2,879,734		2,392,474		2,135,840		2,644,110	
ACTIONS \$25,000 OR LESS	11,500,115		12,434,885		1,562,309		1,923,077		1,999,819		2,635,950	
ACTIONS OVER \$25,000	107,725,565	100.0	106,597,811	100.0	26,735,302	100.0	24,942,820	100.0	33,551,354	100.0	35,919,466	100.0
FIXED PRICE TYPE	68,558,509	63.6	68,986,871	64.7	17,109,766	64.0	15,507,098	62.2	19,126,064	57.0	21,868,453	60.9
FIRM	57,751,276	53.6	52,331,258	49.1	16,532,430	61.8	14,223,872	57.0	15,273,872	45.5	15,274,908	42.5
REDETERMINABLE	326,550	0.3	239,950	0.2	73,138	0.3	92,545	0.4	54,927	0.2	79,112	0.2
INCENTIVE	4,821,079	4.1	10,402,611	9.8	79,024	0.3	207,807	0.8	3,334,911	9.9	5,954,416	16.6
ECONOMIC PRICE ADJUSTMENT	6,059,604	5.6	6,013,052	5.6	425,173	1.6	982,873	3.9	462,1354	1.4	560,019	1.6
COST REIMBURSEMENT TYPE	34,993,284	32.5	33,318,567	31.3	8,598,631	32.2	8,509,251	34.1	13,413,054	40.0	12,924,518	36.0
NO FEE	1,113,842		2,269,784	2.3	3,778,908	14.0	3,759,694	15.1	7,208,118	23.7	7,332,162	20.4
FIXED FEE	14,595,743	13.9	14,240,752	13.4	3,748,580	14.0	3,759,694	15.1	7,946,578	23.7	7,332,162	20.4
INCENTIVE FEE	4,158,935	3.9	4,788,478	4.5	1,803,436	6.7	1,785,435	7.2	1,555,549	4.6	2,073,170	5.8
AWARD FEE	14,124,764	13.1	11,619,554	10.9	2,567,707	9.6	2,349,283	9.4	3,702,809	11.0	2,868,233	8.0
OTHER TYPES	4,173,772	3.9	4,292,372	4.0	1,026,906	3.8	926,472	3.7	1,012,236	3.0	1,126,494	3.1
TIME AND MATERIALS	3,738,290	3.5	3,936,943	3.7	967,576	3.6	894,860	3.6	941,374	2.8	1,069,392	3.0
LABOR HOURS	435,482	0.4	355,429	0.3	59,330	0.2	31,612	0.1	70,862	0.2	57,102	0.2
<b>TOTAL</b>	\$41,167,137		\$39,462,844		\$9,324,170		\$8,754,647		\$2,593,902		\$2,816,972	
INTERAGENCY/FMS	7,389,094		6,776,722		293,958		287,835		74,318		55,636	
ACTIONS \$25,000 OR LESS	1,741,173		1,938,148		2,001,917		2,011,494		221,828		288,093	
ACTIONS OVER \$25,000	32,036,870	100.0	30,747,974	100.0	7,028,294	100.0	6,455,317	100.0	2,297,756	100.0	2,473,243	100.0
FIXED PRICE TYPE	19,045,886	59.4	19,014,986	61.8	6,923,388	98.5	6,389,616	99.0	2,045,719	89.0	2,131,391	86.2
FIRM	17,216,204	53.7	14,265,667	46.4	3,011,745	42.9	2,856,187	44.2	2,036,171	88.6	2,126,151	86.0
REDETERMINABLE	191,656	0.6	50,905	0.2	1,718	*	8,648	0.1	2,215	0.1	3,958	0.2
INCENTIVE	988,110	2.8	4,129,779	13.4	1,598	*	2,359	*	208	0.3	1,235	*
ECONOMIC PRICE ADJUSTMENT	749,916	2.3	568,637	1.8	3,908,228	55.6	3,527,137	54.6	7,125	0.3	1,046	*
COST REIMBURSEMENT TYPE	11,370,921	35.2	9,992,482	32.5	84,574	1.2	50,601	0.8	246,477	10.7	336,682	13.6
NO FEE	1,347,044	3.0	1,188,940	3.9	14,493	0.2	15,199	0.2	12,241	0.5	12,709	0.5
FIXED FEE	2,016,592	6.3	1,962,759	6.4	68,404	1.0	35,402	0.5	144,228	6.3	115,034	4.7
INCENTIVE FEE	7,771,995	2.4	8,806,465	2.6	1,641	*	0	0.0	12,223	0.5	65,394	2.6
AWARD FEE	7,535,290	23.5	6,034,319	19.6	1,335	*	0	0.0	77,785	3.4	143,546	5.8
OTHER TYPES	1,720,963	5.4	1,740,506	5.7	20,332	0.3	15,100	0.2	5,560	0.2	5,169	0.2
TIME AND MATERIALS	1,421,350	4.4	1,481,970	4.8	20,106	0.3	15,025	0.2	4,726	0.2	4,652	0.2
LABOR HOURS	298,713	0.9	258,536	0.8	20,226	0.3	15,775	0.2	834	0.2	518	0.2

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

\* Less than 0.05 percent.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 16 (continued)**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1996<sup>A/</sup>**

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 95 - SEP 96				OCT 95 - SEP 96				OCT 95 - SEP 96			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	8,706,726				1,143,444				1,307,042			
INTERAGENCY/FMS	421,597				105,405				117,599			
ACTIONS \$25,000 OR LESS	8,027,658				972,965				1,120,061			
ACTIONS OVER \$25,000	257,471	100.0	53,966	203,505	65,074	100.0	15,886	49,188	69,382	100.0	15,301	54,081
FIXED PRICE TYPE	197,531	76.7	43,412	154,119	50,339	77.4	12,910	37,429	41,724	60.1	11,259	30,465
FIRM TERMINABLE	188,234	73.1	41,202	147,032	49,335	75.4	12,739	36,596	40,583	57.8	10,766	29,817
REDETERMINABLE	622	0.1	151	471	108	0.2	25	83	121	1.6	30	91
INCENTIVE	2,153	0.9	751	1,402	1,708	0.2	95	1,613	1,251	1.6	300	951
ECONOMIC PRICE ADJUSTMENT	6,153	2.4	1,288	4,865	938	1.4	53	885	1,297	0.4	47	1,250
COST REIMBURSEMENT TYPE												
NO FEE	44,862	17.4	8,548	36,314	10,258	15.8	2,570	7,688	23,046	33.2	3,174	19,872
FIXED FEE	3,019	1.2	830	2,189	1,018	1.6	295	723	1,528	0.8	187	1,341
INCENTIVE	31,636	12.3	5,874	25,762	6,518	10.0	1,760	4,758	18,276	26.3	2,452	15,824
AWARD FEE	964	0.4	179	785	490	0.8	72	418	239	0.3	38	201
OTHER TYPES	15,078	5.9	2,066	13,012	2,432	3.4	443	1,989	4,003	5.8	497	3,506
LABOR HOURS	13,614	0.7	1,223	12,391	4,560	6.9	406	4,154	4,612	6.6	968	3,644
	1,864			1,864	4,227	0.3	397	3,830	4,390	0.6	119	4,271
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 95 - SEP 96				OCT 95 - SEP 96				OCT 95 - SEP 96			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	2,120,217				1,462,621				218,799			
INTERAGENCY/FMS	117,498				63,480				8,807			
ACTIONS \$25,000 OR LESS	1,950,200				1,370,666				201,305			
ACTIONS OVER \$25,000	52,519	100.0	11,470	41,049	28,475	100.0	7,319	21,156	8,687	100.0	2,133	6,554
FIXED PRICE TYPE	38,720	73.7	8,883	29,837	27,956	98.2	7,115	20,841	8,253	95.0	2,028	6,225
FIRM TERMINABLE	36,364	69.2	8,323	28,041	25,323	90.7	6,225	19,098	8,195	94.3	2,014	6,181
REDETERMINABLE	1,144	0.1	24	1,120	37	0.1	2	35	25	0.3	9	16
INCENTIVE	1,022	1.9	355	667	18	0.1	0	18	4	*	3	1
ECONOMIC PRICE ADJUSTMENT	1,190	2.3	201	989	2,078	7.3	888	1,190	29	0.3	2	27
COST REIMBURSEMENT TYPE												
NO FEE	8,778	16.7	1,998	6,780	430	1.5	197	233	413	4.8	104	309
FIXED FEE	1,232	2.3	219	1,013	113	0.4	68	45	56	0.6	26	30
INCENTIVE	4,749	9.0	1,139	3,610	310	1.1	124	186	244	2.5	32	175
AWARD FEE	191	0.4	586	1,325	6	*	1	5	119	0.3	34	85
OTHER TYPES	2,606	5.0	584	2,022	1	*	1	0	119	1.4	34	85
TIME AND MATERIALS	5,021	9.6	589	4,432	89	0.3	7	82	21	0.2	1	20
LABOR HOURS	3,835	7.3	549	3,286	85	0.3	6	79	18	0.2	0	18
	1,186		40	1,146	4		1	3				

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 16 (concluded)**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1995<sup>A/</sup>**

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 94 - SEP 95				OCT 94 - SEP 95				OCT 94 - SEP 95			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
<b>TOTAL</b>	10,613,238				1,840,446				2,026,429			
INTERAGENCY/FMS	611,850				143,049				166,490			
ACTIONS \$25,000 OR LESS	9,768,316				1,640,884				1,790,735			
ACTIONS OVER \$25,000	233,072	100.0	66,196	166,876	56,513	100.0	16,341	40,172	69,204	100.0	19,119	50,085
FIXED PRICE TYPE	174,001	74.7	55,325	118,676	42,338	75.3	13,350	29,188	40,156	58.0	14,607	25,549
FIRM	163,267	70.1	53,020	110,247	41,359	73.2	13,327	28,132	38,092	55.0	14,490	23,602
REDETERMINABLE	563	0.2	126	437	181	0.3	52	129	163	0.2	27	136
INCENTIVE	3,094	1.3	439	2,655	32	0.1	5	27	133	0.2	26	107
ECONOMIC PRICE ADJUSTMENT	7,077	3.0	1,740	5,337	946	1.7	59	887	1,362	0.5	24	1,338
COST REIMBURSEMENT TYPE	43,377	18.6	8,581	34,796	9,911	17.5	2,590	7,321	22,973	33.2	3,310	19,663
NO FEE	3,124	1.3	898	2,226	1,079	1.9	324	755	2,520	0.8	208	2,312
FIXED FEE	30,475	13.1	6,097	24,378	6,208	11.0	1,772	4,436	18,318	26.5	2,701	15,617
INCENTIVE FEE	8,947	0.4	1,955	6,992	510	0.9	75	435	1,800	0.3	32	1,768
AWARD FEE	8,831	3.8	1,391	7,440	2,114	3.7	419	1,695	3,955	5.7	369	3,586
OTHER TYPES	15,694	6.7	2,290	13,404	4,064	7.2	401	3,663	6,075	8.8	1,202	4,873
TIME AND MATERIALS	14,019	6.9	2,038	11,981	3,924	6.9	389	3,535	5,600	8.1	1,040	4,560
LABOR HOURS	1,675	0.7	252	1,423	140	0.2	12	128	475	0.7	162	313
<b>DEFENSE LOGISTICS AGENCY</b>												
<b>CIVIL FUNCTIONS</b>												
<b>TOTAL</b>	2,565,546				1,444,000				386,140			
INTERAGENCY/FMS	213,686				69,006				9,890			
ACTIONS \$25,000 OR LESS	2,302,014				1,353,314				367,538			
ACTIONS OVER \$25,000	49,846	100.0	16,177	33,669	21,680	100.0	9,645	12,035	8,712	100.0	2,509	6,203
FIXED PRICE TYPE	37,121	74.5	13,659	23,462	21,413	98.8	9,601	11,812	8,181	93.2	2,364	5,817
FIRM	34,469	69.2	12,991	21,478	19,537	88.8	8,699	10,538	8,143	93.5	2,353	5,790
REDETERMINABLE	331	0.3	31	100	37	0.2	7	30	21	0.2	2	19
INCENTIVE	1,372	2.4	290	1,082	2,106	9.7	891	1,215	13	0.1	2	11
ECONOMIC PRICE ADJUSTMENT												
COST REIMBURSEMENT TYPE	8,076	16.2	1,961	6,115	213	1.0	38	175	512	5.9	145	367
NO FEE	1,310	2.6	295	1,015	63	0.3	10	53	70	0.8	29	41
FIXED FEE	4,264	8.6	1,148	3,116	150	0.7	28	122	227	2.6	74	153
INCENTIVE FEE	2,210	0.4	68	2,142	0	0.0	0	0	33	0.4	15	18
AWARD FEE	2,292	4.6	450	1,842	0	0.0	0	0	182	2.1	27	155
OTHER TYPES	4,649	9.3	557	4,092	54	0.2	6	48	19	0.2	0	19
TIME AND MATERIALS	3,631	7.3	490	3,141	52	0.2	6	46	13	0.1	0	13
LABOR HOURS	1,018	2.0	67	951	2	0.0	0	2	13	0.1	0	13

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 17**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision**  
**FY 1996 - FY 1987 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

T Y P E O F C O N T R A C T P R I C I N G P R O V I S I O N	FY 1996		FY 1995		FY 1994		FY 1993		FY 1992	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$107,725,565	100.0	\$106,597,811	100.0	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0
FIXED PRICE TYPE (SUB-TOTAL)	68,558,509	63.6	68,986,871	64.7	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8
Firm	57,751,276	53.6	52,331,258	49.1	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0
Redeterminable	326,550	0.3	239,950	0.2	700,446	0.6	571,191	0.5	393,549	0.3
Incentive	4,421,079	4.1	10,402,611	9.8	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2
Economic Price Adjustment	6,059,604	5.6	6,013,052	5.6	7,202,960	6.6	8,321,658	7.4	8,180,548	7.2
COST REIMBURSEMENT & OTHER TYPES	39,167,056	36.4	37,610,939	35.3	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2
No Fee	1,713,842	1.6	2,669,784	2.5	2,167,155	2.0	1,867,671	1.7	2,143,109	1.9
Fixed Fee	14,995,743	13.9	14,240,752	13.4	14,415,472	13.3	16,345,011	14.6	14,570,956	12.8
Incentive Fee	4,158,935	3.9	4,788,478	4.5	6,069,036	5.6	4,989,378	4.4	5,716,202	5.0
Award Fee	14,124,764	13.1	11,619,554	10.9	9,621,975	8.9	8,712,771	7.8	8,415,007	7.4
Other B/	4,173,772	3.9	4,292,372	4.0	3,998,402	3.7	3,849,464	3.4	3,412,309	3.0
TOTAL	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0
FIXED PRICE TYPE (SUB-TOTAL)	96,760,113	76.6	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8
Firm	71,673,745	56.8	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1
Redeterminable	371,936	0.3	584,031	0.5	751,226	0.6	74,446	0.1	3,052	*
Incentive	13,740,819	10.9	16,736,422	13.7	16,982,333	14.1	21,347,924	16.4	19,025,753	14.0
Economic Price Adjustment	10,973,613	8.7	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7
COST REIMBURSEMENT & OTHER TYPES	29,534,066	23.4	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2
No Fee	1,866,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1
Fixed Fee	13,442,422	10.6	13,820,480	11.3	12,728,604	10.6	13,986,018	10.8	13,006,905	9.6
Incentive Fee	4,136,995	3.3	4,558,135	3.7	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8
Award Fee	6,905,079	5.5	5,692,428	4.7	5,473,737	4.5	5,401,496	4.2	4,146,968	3.1
Other B/	3,183,202	2.5	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7

A/ For definitions and coverage, see notes on coverage.

B/ Includes Time and Materials and Labor Hours Contracts.

\* Less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

## DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,240 reporting large contractors totaled \$47,353 million in FY 1996, which was a 0.7 percent increase from the \$45,032 million reported by 2,166 large contractors in FY 1995.

Small businesses received 41.8 percent of the total committed for subcontracting work during FY 1996, compared with 42.5 percent for FY 1995. Comparative data for FY 1987 through FY 1996 are given below.

(Amounts in Millions)

	1996	1995	1994	1993	1992	1991	1990	1989	1988	1987
1. Number of Large Contractors Reporting	2,240	2,166	2,022	1,863	1,742	1,709	1,664	1,555	1,571	1,469
2. Military Subcontract Commitments	\$47,353	\$45,032	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116
a. Small Businesses	19,794	19,160	17,365	16,879	18,165	19,413	21,499	22,009	22,309	21,559
b. Other Businesses	25,560	25,872	27,999	28,068	29,153	37,640	33,209	34,028	36,489	31,557
3. Percent of Total to Small Business Concerns (Line 2a/Line 2)	41.8	42.5	38.3	37.6	38.4	34.0	39.3	39.3	37.9	40.6

# GLOSSARY OF TERMS

**Businesses.** Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

**Civil Functions.** Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

## **Competed Procurement.**

For solicitations issued prior to the Competition in Contracting Act (CICA):

**Price Competition** - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

**Technical & Design Competition** - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition

procedures and award was made to the lowest responsive and responsive offeror.

**Educational and Nonprofit Institutions.** Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

**Interagency Order.** Includes Intragovernmental and Federal Supply Schedule orders written by a Military Department or Defense Agency purchasing office.

**Intragovernmental Order.** Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

**Location of Work.** The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

**Military Functions.** Activities normally associated with the support of the Uniformed Services.

**Net Value.** The net amount of debit and credit procurement actions recorded during the period.

### ***Other Defense Agencies***

American Forces Information Service  
Armed Forces Radiobiology Research Institute  
Ballistic Missile Defense Organization  
Commander US Special Operations Command  
Defense Advanced Research Projects Agency  
Defense Commercial Communications Office  
Defense Commissary Agency  
Defense Information Systems Agency  
Defense Mapping Agency  
Defense Special Weapons Agency  
Department of Defense Dependents Schools  
Office for the Civilian Health & Medical Program  
of the Uniformed Services (CHAMPUS)  
On Site Inspection Agency  
Uniformed Services University of Health Sciences  
WHS Contracting Office

does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

***Simplified Acquisition Procedures.*** Methods prescribed for making purchases of supplies or services using imprest funds, purchase orders, blanket purchase agreements, Government wide commercial purchase cards, or any other appropriate authorized methods.

***Subcontract Commitment.*** A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

***Subcontract Payment.*** A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

***United States.*** The 50 states, the District of Columbia, and the outlying areas of the United States.

***Work Inside the United States.*** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

***Work Outside the United States.*** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).

***Prime Contract Award.*** A legally binding agreement executed by a Department of an Agency of DoD to obtain supplies or services.

***Procurement Action.*** An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

***Small Businesses.*** A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates,